

Our mission
is to improve
the health
of millions
of people
worldwide

Annual Financial Report

For the year ended 30 June 2020

The
George
Institute
for Global Health



*Better treatments
Better care
Healthier societies*

The George Institute for Global Health
and Controlled Entities
A Public Company Limited by Guarantee
ABN: 90 085 953 331

The George Institute for Global Health and Controlled Entities
ABN 90 085 953 331

Annual report - 30 June 2020

The George Institute for Global Health and Controlled Entities

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The George Institute for Global Health and Controlled Entities

Directors' Report

For the year ended 30 June 2020

Your directors present this report on the consolidated entity consisting of The George Institute for Global Health (the Company) and the entities it controlled (the Consolidated Entity) for the financial year ended 30 June 2020. The Consolidated Entity comprises: a group of not for profit subsidiaries (Research Segment) and a group of for profit subsidiaries (Commercial Segment), with the lead subsidiary being George Institute Ventures Limited.

Directors

The names of each person who has been a Director of the Company during the financial year and to the date of this report are:

David Hugh Armstrong (Chair - effective 1 October 2019)
David Zalmon Baffsky AO (resigned 14 November 2019)
Gina Nancy McGregor Anderson
Meena Thuraisingham
Melinda Blanton Conrad
Rodney Ernest Phillips
Srinivas Akkaraju
Yasmin Anita Allen
Catherine Brenner (appointed 28 June 2019)
Robyn Ngaire Norton AO
Stephen William MacMahon AO

Directors have been in office since the start of the financial year to the date of this report unless otherwise stated.

Company Secretary

Rebecca Lillington held the position of Company Secretary until 3 July 2020. Natalie Climo signed her Consent to Act for the position of Company Secretary from 3 July 2020 and has remained as such to the date of this Report.

Short and Long-Term Objectives

The Consolidated Entity is an independent not-for-profit entity with short and long-term objectives to be a world-leading medical research institute focused on:

- improving the health of disadvantaged populations worldwide;
- better management of common chronic and critical conditions;
- innovation to ensure the sustainability of healthcare services; and
- new approaches to managing injury, frailty and disability across the globe.

Strategy for Achieving Objectives

The Consolidated Entity has developed a strategic plan to guide its work in its core business of medical research and in its operations globally.

The George Institute for Global Health and Controlled Entities

Directors' Report

For the year ended 30 June 2020

Principal Activities

The Research Segment's purpose is to undertake clinical, epidemiological and health systems research, especially focused on reducing the burden of chronic diseases and injuries. The Commercial Segment's purpose is to generate commercial returns in order to supplement the funding requirements of the Research Segment. No significant changes in the nature of the activity occurred during the financial year.

How Principal Activities Contributed to Objectives

- The strengthening of research in Australia on health care delivery systems;
- The strengthening of research activities in China, India and UK;
- The gaining of peer-reviewed research grants through the National Health and Medical Research Council (NHMRC) in Australia and other global funding bodies;
- The publication of scientific papers in prestigious peer-reviewed journals and efforts to ensure the translation of research findings into policy and practice; and
- Within the Commercial Segment continued development of both existing commercial ventures as well as new health enterprises in order to generate further social and financial dividends.

Performance Measurement

Performance indicators include the following financial and non-financial targets:

- The number of scientific papers in prestige peer-reviewed journals;
- The number and value of peer-reviewed research grants;
- The growth in revenue of clinical and epidemiological research; and
- Financial sustainability as measured by the dollar value of surplus, cash, net current assets and total net assets.

Operating Results

The loss of the consolidated entity after providing for income tax amounted to \$23,911,789 (2019: Loss of \$7,079,647). The result before tax for the consolidated entity amounted to a loss of \$32,884,100 (2019: Loss of \$6,842,821). An impairment charge of \$5,112,000 was recognised during the year, refer to Note 13 for further details.

Dividends Paid or Recommended

As a not-for-profit entity, the Company's Constitution prohibits the payment of dividends and accordingly no dividends were paid from the company. No dividends were paid from the "for profit" subsidiaries during the year.

The George Institute for Global Health and Controlled Entities

Directors' Report

For the year ended 30 June 2020

Review of Operations

As outlined in Note 1 the Consolidated Entity has adopted AASB 15 Revenue from Contracts with Customers and AASB 1058 income of Not-for-Profit Entities from 1 July 2019, which resulted in adjustments to the amounts recognised in these consolidated financial statements, in particular \$7,898,315 of revenue arising in infrastructure grants for FY20 was reclassified into the prior year given it was received in June 2019. The following commentary refers to Note 2 Segment Reporting which discusses the performance of the Consolidated Entity prior to this reclassification.

Overall external revenue decreased by 1.5% from the previous year. Within this overall result the Research segment revenue grew by 11.9% to \$53,248k (2019: revenue of \$47,595k) but this was more than offset by the decline in Commercial Segment revenue of 15.02% to \$40,061k (2019: revenue of \$47,143k) caused primarily as a result of Covid-19 impacts on the various business units.

The net result for the consolidated entity was a loss before income tax of \$24,986k (2019: loss of \$6,843k). The Research Segment generated a surplus before income tax of \$4,246k (2019: loss of \$4,679k) for the year whereas the Commercial Segment incurred a loss before income tax of \$29,231k (2019: loss of \$2,164k). During FY20 the Research Segment benefited from a donation from the Commercial Segment of \$6,000k (2019: donation \$NIL); operating expenses of the Research Segment were also deliberately reduced and constrained in the face of Covid-19 impacts; and the Research Segment also received JobKeeper income during latter part of the year.

The increase in the loss before income tax in the Commercial Segment from the loss of \$2,164k in FY19 to \$29,232k in FY20 was due to a number of factors as follows: Operating losses in George Clinical primarily as a result of their reduction in revenue following Covid-19 impacts and later-than-planned starts on a number of trials; planned increases in trial expenditure and an impairment charge on one of the polypill assets in George Medicines; planned increased development costs on the dialysis program in Ellen Medical Devices; and the donation to the Research Segment post capital raise.

The George Institute for Global Health and Controlled Entities

Directors' Report

For the year ended 30 June 2020

Significant Changes in the State of Affairs

On the 20th November 2019, the Company's subsidiaries George Health Enterprises and George Medicines executed a \$48.35 million capital raise in a combination of equity and debt instruments. Over the capital raise period George Health Enterprises is expected to receive \$28.35 million in total from Federation Asset Management and Bupa to accelerate the development of an innovative drug and technology pipeline. George Medicines is expected receive \$20.0 million in total from the Government-backed Medical Research Commercialisation Fund Biomedical Translation Fund (MRCF BTF), matched by George Health Enterprises, generating a combined investment of \$40.0 million in the development and commercialisation of several drug treatments for heart disease, high blood pressure and diabetes. During the year \$15.85m in cash was received in exchange for equity and the issue of two convertible notes in George Health Enterprises, and \$5.0m in cash was received in exchange for preferred share equity in George Medicines.

Covid-19 impacted the different business units within the Consolidated Entity in different ways. Within the Research Segment a number of trials were impacted given the limited access to patients and alternative remote ways of working were established to continue progression of these trials where possible. Within the Commercial Segment for units such as George Clinical, it presented both challenges and opportunities. On the one hand, revenue was down as a result of delays to clinical trials. On the other, George Clinical was able to secure Covid-19-related trials which have increased revenues. For George Medicines and Ellen Medical Devices, Covid-19 introduced delays to its product development programs. For George Health Technologies, the impact was not significant.

After Balance Date Events

On the 4th August 2020 The George Institute and Imperial College London entered an interim agreement to establish a major research initiative focused on the development and evaluation of innovative and sustainable global health systems, replacing The George Institute's relationship with Oxford University.

No other matter or circumstance has arisen since 30 June 2020 that has significantly affected, or may significantly affect the consolidated entity's operations, the results of those operations, or the consolidated entity's state of affairs in future financial years.

Future Developments

The consolidated entity expects to maintain its present status.

Environmental Issues

The Consolidated Entity's operations are not regulated by any significant environmental regulation under a law of the Commonwealth or of a State or Territory.

The George Institute for Global Health and Controlled Entities

Directors' Report

For the year ended 30 June 2020

Options

During the financial year and in previous years, Long term incentive (LTI) Plans were put in place for a small number of employees and executives in the commercial subsidiaries of the Consolidated Entity. Grants under LTI Plans were made in the form of share appreciation rights (SARs), employee share option plans (ESOP), or founders equity plans (FEP), or options.

Information on Directors

David Hugh Armstrong - Chair (effective 1 October 2019) / Non-Executive Director

Qualifications: BBus (UTS), FCA, MAICD

Experience:

Non-Executive Director - National Australia Bank
Chair - National Australia Bank Audit Committee
Member - National Australia Bank Risk Committee
Director - Opera Australia Capital Fund Limited
President - Australian Museum Trust
Trustee of Lizard Island Reef Research Foundation

David Zalmon Baffsky AO - Non-Executive Director (resigned 14 November 2019)

Qualifications: LLB (Sydney University)

Experience:

Chairman - Investa Property Group
Chairman - Ariadne Australia Limited
Honorary Chairman - Accor Asia Pacific
Board Member - Destination NSW
Board Member - Australian Brandenburg Orchestra
Chevalier in the Order of National Légion d'Honneur of France

Gina Nancy McGregor Anderson - Non-Executive Director

Qualifications: BA, GAICD

Experience:

Chair - The George Foundation for Global Health Limited
Chair - GDI Property Group and GDI Funds Management Ltd
Co-Founder and Former Chair - Women's Community Shelters Limited

Meena Thuraisingham - Non-Executive Director

Qualifications: PhD, GAICD, MAPS

Experience:

Founder & Principal, BoardQ
Founder & Principal, TalentInvest
Member, International Women's Forum

28 August 2020

The George Institute for Global Health and Controlled Entities Directors' Report

For the year ended 30 June 2020

Information on Directors (continued)

Melinda Blanton Conrad - Non-Executive Director

Qualifications: BA (Wellesley), MBA (Harvard), FAICD

Experience:

Non-Executive Director - ASX Limited

Non-Executive Director - Ampol Limited

Non-Executive Director - Stockland Corporation Limited

Non-Executive Director - The Centre for Independent Studies

Advisory Board Member - Five V Capital

Member - AICD Corporate Governance Council

Rodney Ernest Phillips - Non-Executive Director

Qualifications: MBBS (Melb), FRACP, MD (Melb), MA (Oxon), FRCP (London), F AcadMedsci (London)

Experience:

Professor Emeritus - University of New South Wales, Sydney

Honorary Fellow - Pembroke College, Oxford

Non-Executive Director - The National Drug and Alcohol Research Centre Advisory Board

Srinivas Akkaraju - Non-Executive Director

Qualifications: MD, PhD

Experience:

Board Chair - George Health Enterprises Pty Ltd

Managing General Partner - Samsara BioCapital

Director - Seattle Genetics

Director - Syros Pharmaceuticals

Director - Intercept Pharmaceuticals Inc.

Yasmin Anita Allen - Non-Executive Director

Qualifications: BCom, FAICD

Experience:

Chair - Advance.org

Chair - Faethm.ai

Non-Executive Director - ASX Limited

Non-Executive Director - Cochlear Limited

Non-Executive Director - Santos Limited

Board Member - George Health Enterprises Pty Limited

Member - ASX Limited Clearing and Settlement Board and Audit Committee

Director - National Portrait Gallery, Canberra

Acting President - Federal Government's Takeovers Panel

The George Institute for Global Health and Controlled Entities Directors' Report

For the year ended 30 June 2020

Information on Directors (continued)

Catherine Michelle Brenner - Non-Executive Director (appointed 28 June 2019)

Qualifications: BEcLLB, MBA, FAICD

Experience:

Non-Executive Director - Australian Schools Plus

Member - Finance & Audit Committee and Acquisitions & Loans Committee, Art Gallery of NSW

Panel Member - Adara Partners

Robyn Ngaire Norton AO - Executive Director

Qualifications: BA, MA (Canterbury), MPH, PhD (Syd), FAHMS

Experience:

Principal Director - The George Institute for Global Health

Director - The George Foundation for Global Health Limited (AUS)

Director - George Partners Limited (UK)

Director - George Health Enterprises Pty Ltd (AUS)

Acting Executive Director - The George Institute for Global Health, UK

Professor of Global Health - Imperial College London (UK)

Professor of Public Health, UNSW Sydney (AUS)

Honorary Professor, Peking University Health Science Center (China)

Stephen William MacMahon AO - Executive Director

Qualifications: DSc (USNW), PhD (UNSW), FAA, FMedSci, FAHMS, FACC, FAHA, FCSANZ

Experience:

Principal Director - The George Institute for Global Health

Director - The George Foundation for Global Health Limited (AUS)

Director - George Institute Ventures (AUS)

Director - George Health Enterprises Pty Ltd (AUS)

Director - George Clinical Pty Ltd (AUS)

Director - George Medicines Pty Ltd (AUS)

Director - George Health Technologies Pty Ltd (AUS)

Director - SmartGenRx Pty Ltd (AUS)

Director - George Partners Limited (UK)

Director - George Health Enterprises (UK) Limited

Professor of Cardiovascular Medicine, UNSW, Sydney

Professor of Global Health, Imperial College London (UK)

* Each non-executive director is an unpaid volunteer.

The George Institute for Global Health and Controlled Entities Directors' Report

For the year ended 30 June 2020

Insurance of Officers

During the year, the Company paid a premium of \$85,702 for Management Liability Policy. Part of this premium is to insure Directors and officers (each an "Officer") of the Company and its controlled entities. The liabilities insured are legal costs that may be incurred in defending civil or criminal proceedings that may be brought against an Officer in their capacity as Officer of an entity within the Consolidated Entity, and any other payments arising from liabilities incurred by an Officer in connection with such proceedings.

Agreement to Indemnify Officers

The Company has agreed to indemnify each Officer of the Company and its controlled entities against any liability, loss, damages, monetary obligations, non-criminal penalties, charges, legal costs and expenses incurred by that Officer as an Officer of the Company or a controlled entity, to the extent permitted by law. This indemnity does not cover any liability the Officer owes to the Company or a related entity, any pecuniary penalty order or compensation order issued against the Officer under the Corporations Act 2001 (Cth), any liability to a third party that did not arise out of conduct in good faith, and court proceedings where the Officer is found guilty or where judgment is made against the Officer.

Members Guarantee

The Company is incorporated under the Corporations Act 2001 (Cth) and is a Company limited by guarantee. If the Company is wound up, the Constitution states that each member is required to contribute \$10 towards meeting any outstanding obligations of the Company. As at 30 June 2020 the number of members was 10.

Proceedings on Behalf of the Company

No person has applied to bring proceedings on behalf of the Company or intervene in any proceedings to which the Company is a party for the purpose of taking responsibility on behalf of the Company for all or any part of those proceedings.

The George Institute for Global Health and Controlled Entities

Directors' Report

For the year ended 30 June 2020

Going Concern

During the period the Consolidated Entity has incurred losses of \$23,911,789 (2019: \$7,079,647) and net current assets \$3,527,404 (2019: net current liabilities \$16,986,529). Excluding non-cash transactions, depreciation, share based payments and impairment there would have been a profit in the year of \$1,250,031.

The Board and Management carefully manage cash flow. The Consolidated entity's ability to continue as a going concern, to recover the carrying value of its assets and meet its commitments as and when they fall due is dependent on the ability to continue to deliver revenue targets, maintain or improve margins, manage cost base and/or access additional sources of funding for new technology. The Board and Management believe that the consolidated entity will be successful in the above matters and, accordingly, have prepared the financial statements on a going concern basis.

At this time, the Board and Management are of the opinion that no asset is likely to be realised for an amount less than the amount at which it is recorded in the financial report at 30 June 2020. Accordingly, no adjustments have been made to the financial report relating to the recoverability and classification of the asset carrying amounts or the amounts and classification of liabilities that might be necessary should the consolidated entity not continue as a going concern.

The George Institute for Global Health and Controlled Entities

Directors' Report

For the year ended 30 June 2020

Meetings of Directors

During the financial year, 25 meetings of Directors (including committee meetings) were held. Attendances by each Director are listed below.

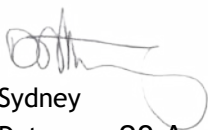
	Board Meeting		Research Committee		People Committee		Audit Committee		Risk Committee	
	eligible to attend	attended	eligible to attend	attended	eligible to attend	attended	eligible to attend	attended	eligible to attend	attended
David Armstrong	8	8	4	4	2	2	7	7	4	4
Gina Anderson	8	8	-	-	-	-	-	-	4	3
Yasmin Allen	8	7	-	-	-	-	-	-	-	-
Robyn Norton	8	8	4	4	2	2	7	7	-	-
Stephen MacMahon	8	7	4	3	2	1	-	-	4	3
Melinda Conrad	8	8	-	-	-	-	7	7	4	4
Srinivas Akkaraju	8	6	-	-	-	-	-	-	-	-
Rodney Phillips	8	5	4	2	-	-	-	-	4	4
Meena Thuraisingham	8	7	-	-	2	2	-	-	-	-
Catherine Brenner	8	8	-	-	-	-	6	6	3	3
Paul McClintock	1	1	-	-	-	-	-	-	-	-
David Baffsky	3	2	-	-	-	-	-	-	-	-

* The membership of the Research Committee includes senior managers of the Company, as approved by The National Health and Research Medical Council (NHMRC), and Directors are invited to attend.

The Company was not a party to any such proceedings during the financial year.

Signed in accordance with a resolution of the Board of Directors.

David Hugh Armstrong (Chair - effective 1 October 2019)
Director



Sydney
Date 28 August 2020

Stephen William MacMahon AO
Director



Sydney
Date 28 August 2020

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DECLARATION OF INDEPENDENCE BY LEAH RUSSELL TO THE DIRECTORS OF THE GEORGE INSTITUTE FOR GLOBAL HEALTH

As lead auditor of The George Institute for Global Health for the year ended 30 June 2020, I declare that, to the best of my knowledge and belief, there have been:

1. No contraventions of the auditor independence requirements of section 60-40 of the *Australian Charities and Not-for-profit Commission Act 2012* in relation to the audit; and
2. No contraventions of any applicable code of professional conduct in relation to the audit.

This declaration is in respect of The George Institute for Global Health and the entities it controlled during the period.



Leah Russell
Director

BDO Audit Pty Ltd

Sydney

28 August 2020

The George Institute for Global Health and Controlled Entities
Consolidated Statement of Profit or Loss and Other Comprehensive Income

For the year ended 30 June 2020

	Note	2020 \$	2019 \$
Revenue			
Revenue	3	85,410,113	94,738,312
Other income	4	4,770,405	7,830,419
		<u>90,180,518</u>	<u>102,568,731</u>
Employee benefits expense	4	(71,535,834)	(67,150,573)
Depreciation and amortisation expense	4	(5,146,434)	(1,992,870)
Rental expense		(1,630,611)	(3,700,916)
Administration expense		(4,560,384)	(4,710,218)
Study contract fee		(5,634,067)	(8,173,738)
Patient recruitment expense		(2,585,182)	(2,067,550)
Consultants and sub-contractors fee		(6,456,755)	(5,753,207)
Finance costs	4	(1,854,822)	-
Travel/Accommodation costs		(2,987,526)	(3,908,800)
Donation		-	-
Other expenses	4	(15,561,003)	(11,716,617)
Impairment expense	13	(5,112,000)	-
Share of loss of jointly controlled entity		-	(237,063)
(Loss)/Surplus before income tax		<u>(32,884,100)</u>	<u>(6,842,821)</u>
Income tax benefit/(expense)	10	8,972,311	(236,826)
(Loss)/Surplus after income tax		<u>(23,911,789)</u>	<u>(7,079,647)</u>
(Loss)/Surplus for the year is attributable to:			
Owners of The George Institute for Global Health Limited		(20,790,394)	(6,751,027)
Non-controlling interest		(3,121,395)	(328,620)
		<u>(23,911,789)</u>	<u>(7,079,647)</u>
Items that may be reclassified subsequently to surplus or deficit:			
Exchange differences on translation of foreign operations		74,086	492,843
Changes in the fair value of available-for-sale financial assets		(332,060)	280,630
Cash flow hedges		79,451	149,715
Total other comprehensive income for the Year		<u>(178,523)</u>	<u>923,188</u>
Total comprehensive (loss)/surplus for the year		<u>(24,090,312)</u>	<u>(6,156,459)</u>
Total comprehensive (loss)/surplus for the year is attributable to:			
Owners of The George Institute for Global Health Limited		(20,968,917)	(5,827,839)
Non-controlling interest		(3,121,395)	(328,620)
		<u>(24,090,312)</u>	<u>(6,156,459)</u>

The above should be read in conjunction with the notes to the financial statements.

The George Institute for Global Health and Controlled Entities
Consolidated Statement of Financial Position

For the year ended 30 June 2020

	Note	2020 \$	2019 \$
ASSETS			
Current assets			
Cash and cash equivalents	5	30,259,013	24,073,763
Trade and other receivables	6	12,764,097	9,616,715
Other assets	7	969,956	1,161,276
Prepayments	8	1,521,318	1,527,966
Accrued income	3	20,737,369	17,100,676
Total current assets		66,251,753	53,480,396
Non-current assets			
Other assets	7	2,030,000	1,190,000
Other financial assets	9	8,245,335	8,168,676
Furniture, fixtures and equipment	12	5,490,957	5,845,077
Goodwill	13	8,289,286	11,562,811
Intangible assets	13	13,171,759	15,380,024
Right-of-use assets	18	14,779,988	-
Deferred tax asset	11	5,021,848	-
Total non-current assets		57,029,173	42,146,588
Total assets		123,280,926	95,626,984
LIABILITIES			
Current liabilities			
Trade and other payables	14	10,394,838	9,550,118
Lease liabilities	18	2,148,612	-
Deferred income	3	40,679,848	38,867,342
Provisions	15	4,790,435	5,641,957
Borrowings	16	2,094,873	1,500,000
Other liabilities	17	2,615,743	14,907,508
Total current liabilities		62,724,349	70,466,925
Non-current liabilities			
Provisions	15	963,773	800,690
Borrowings	16	3,259,801	2,600,000
Lease liabilities	18	13,244,554	-
Other liabilities	17	16,414,725	2,425,000
Deferred tax liability	11	-	3,861,333
Total non-current liabilities		33,882,853	9,687,023
Total liabilities		96,607,202	80,153,948
Net assets		26,673,724	15,473,036

The above should be read in conjunction with the notes to the financial statements.

The George Institute for Global Health and Controlled Entities
Consolidated Statement of Financial Position

For the year ended 30 June 2020

	Note	2020 \$	2019 \$
EQUITY			
Foreign currency translation reserve		39,166	(34,920)
Available-for-sale financial asset reserve		1,096,481	1,428,541
Cash flow hedge reserve		(57,203)	(136,654)
Share based payment reserve		11,784,005	6,855,614
Non-controlling interest		3,286,525	381,094
Divestment reserve		10,773,175	-
Other reserves		5,664,293	-
Accumulated (loss)/surplus		(5,912,718)	6,979,361
Total equity		<u>26,673,724</u>	<u>15,473,036</u>

The above should be read in conjunction with the notes to the financial statements.

The George Institute for Global Health and Controlled Entities
Consolidated Statement of Changes in Equity

For the year ended 30 June 2020

	Foreign currency translation reserve	Available-for- sale financial asset reserve	Cash flow hedge reserve	Shared based payment reserve	Non- controlling interest	Divestment reserve	Other reserves	Accumulated surplus	Total equity
	\$	\$	\$	\$	\$	\$	\$	\$	\$
Balance at 1 July 2018	(527,763)	1,147,911	(286,369)	3,061,302	-	-	-	13,730,388	17,125,469
Surplus (loss) for the period	-	-	-	-	(328,620)	-	-	(6,751,027)	(7,079,647)
Other comprehensive income	492,843	280,630	149,715	-	-	-	-	-	923,188
Total comprehensive income for the period	492,843	280,630	149,715	-	(328,620)	-	-	(6,751,027)	(6,156,459)
Transactions with owners in their capacity as owners:									
Share based payment expenses	-	-	-	3,794,312	-	-	-	-	3,794,312
Non-controlling interests on acquisition	-	-	-	-	709,714	-	-	-	709,714
Balance at 30 June 2019	(34,920)	1,428,541	(136,654)	6,855,614	381,094	-	-	6,979,361	15,473,036

The above should be read in conjunction with the notes to the financial statements.

The George Institute for Global Health and Controlled Entities Consolidated Statement of Changes in Equity

For the year ended 30 June 2020

	Foreign currency translation reserve	Available-for- sale financial asset reserve	Cash flow hedge reserve	Shared based payment reserve	Non- controlling interest	Divestment reserve	Other reserves	Accumulated surplus	Total equity
	\$	\$	\$	\$	\$	\$	\$	\$	\$
Balance at 1 July 2019	(34,920)	1,428,541	(136,654)	6,855,614	381,094	-	-	6,979,361	15,473,036
Adjustment on adoption of new accounting standard *	-	-	-	-	-	-	-	7,898,315	7,898,315
Adjusted balance at 1 July 2019	(34,920)	1,428,541	(136,654)	6,855,614	381,094	-	-	14,877,676	23,371,351
Surplus (loss) for the period	-	-	-	-	(3,121,395)	-	-	(20,790,394)	(23,911,789)
Other comprehensive income	74,086	(332,060)	79,451	-	-	-	-	-	(178,523)
Total comprehensive income (loss) for the period	74,086	(332,060)	79,451	-	(3,121,395)	-	-	(20,790,394)	(24,090,312)
Transactions with owners in their capacity as owners:									
Share based payment expenses	-	-	-	4,928,391	-	-	-	-	4,928,391
Non-controlling interests on divestment of ownership	-	-	-	-	6,026,826	-	-	-	6,026,826
Divestment in subsidiaries	-	-	-	-	-	10,773,175	-	-	10,773,175
Other reserves	-	-	-	-	-	-	5,664,293	-	5,664,293
Balance at 30 June 2020	39,166	1,096,481	(57,203)	11,784,005	3,286,525	10,773,175	5,664,293	(5,912,718)	26,673,724

* Relates to the adjustment for transition to AASB 1058 (Refer to Note 1 for further details).

The above should be read in conjunction with the notes to the financial statements.

The George Institute for Global Health and Controlled Entities

Consolidated Statement of Changes in Equity

For the year ended 30 June 2020

Financial assets reserve

From 1 July 2018, the reserve is used to recognize increments and decrements in the fair value of the Investments in listed entities that are accounted for as financial assets at fair value through other comprehensive income. Previously the reserve represented changes in fair value arising from available-for-sale financial assets. Amounts recognized in the reserve are not subsequently recognized in surplus or deficit, including when the investments are sold or impaired.

Foreign currency translation reserve

Exchange differences arising on translation of foreign controlled entities are recognised in other comprehensive income and accumulated in a separate reserve within equity (foreign currency translation reserve). The reserve is recognised in Profit or deficit when the net investment is disposed of.

Cash flow hedge reserve

The hedging reserve is used to record gains or losses on derivatives that are designated and qualify as cash flow hedges and that are recognised in other comprehensive income. Amounts are reclassified to profit or loss when the associated hedged transaction affects profit or loss.

Share-based payment reserve

The share-based payments reserve is used to recognize the value of SARs (Share Appreciation Rights) share based payments provided to a small number of employees (including senior executives) in the Consolidated Entity's commercial business as part of their remuneration. Refer to Note 21 for further details of these plans.

Non-controlling interest

The non-controlling interest has a 17.8% (2019: nil%) equity holding in George Health Enterprises Pty Limited, and a separate non-controlling interest has a 45% (2019: 45%) equity holding in Ellen Medical Devices Pty Ltd.

Divestment reserve

The divestment reserve relates to the divestment of 17.8% in George Health Enterprises Pty Limited.

Other reserve

The other reserve relates to the issue of convertible notes issued in George Health Enterprises Pty Limited.

The above should be read in conjunction with the notes to the financial statements.

The George Institute for Global Health and Controlled Entities Consolidated Statement of Cash Flows

For the year ended 30 June 2020

	Note	2020 \$	2019 \$
Cash flows from operating activities			
Receipts of grants and contract revenue (inclusive of goods and services tax)		102,701,480	105,477,411
Payments to suppliers and employees (inclusive of goods and services tax)		(116,365,870)	(113,837,418)
		<u>(13,664,390)</u>	<u>(8,360,007)</u>
Dividend received		420,639	327,200
Interest received		194,243	224,254
Income taxes paid		89,130	(236,826)
Interest and other costs of finance paid		(130,092)	-
Net cash inflow (outflow) from operating activities	22(b)	<u>(13,090,470)</u>	<u>(8,045,379)</u>
Cash flows from investing activities			
Payment for property, plant and equipment		(1,152,488)	(1,144,082)
Payment for intangibles		(6,969)	(11,067)
Net cash on business acquisition		-	2,330,531
Payment for investments		(398,718)	(762,349)
Net cash inflow (outflow) from investing activities		<u>(1,558,175)</u>	<u>413,033</u>
Cash flows from financing activities			
Receipts from other loans		3,199,674	7,430,000
Repayment of bank borrowings		(1,500,000)	(1,500,000)
Receipts of bank loans		1,225,000	1,500,000
Proceeds from capital raise in subsidiaries		3,350,000	-
Proceeds from issue of preferred shares in subsidiaries		5,000,000	-
Proceeds from issue of convertible notes in subsidiaries		12,500,000	-
Lease payments		(2,940,779)	-
Net cash inflow (outflow) from financing activities		<u>20,833,895</u>	<u>7,430,000</u>
Net increase (decrease) in cash and cash equivalents		6,185,250	(202,346)
Effect of exchange rate fluctuations on cash and cash equivalents		-	(32,590)
Cash and cash equivalents at the beginning of the financial year		24,073,763	24,308,699
Cash and cash equivalents at end of year	5	<u>30,259,013</u>	<u>24,073,763</u>

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The above should be read in conjunction with the notes to the financial statements.

The George Institute for Global Health and Controlled Entities

Notes to the Consolidated Financial Statements

For the year ended 30 June 2020

1 Summary of significant accounting policies

The principal accounting policies adopted in the preparation of these consolidated financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated. The financial statements are for the Consolidated Entity consisting of The George Institute for Global Health (the “Company”) and its subsidiaries.

The financial statements were authorised for issue in accordance with a resolution of the Company’s Directors on 28 August 2020.

The Company is a company limited by guarantee, incorporated and domiciled in Australia. The nature of the operations and principal activities of the Company and consolidated entities are described in the Directors’ Report.

Basis of Preparation

These financial statements are general purpose financial statements which have been prepared in accordance with Australian Accounting Standards - Reduced Disclosure Requirements, including the Australian Accounting Interpretations and other authoritative pronouncements of the Australian Accounting Standards Board and the Australian Charities and Not-for-profits Commission Act 2012 as appropriate for not-for-profit oriented entities.

Historical cost convention

The financial statements have been prepared on an accruals basis and are based on historical costs, modified, where applicable, by the measurement at fair value of selected non-current assets, financial assets and financial liabilities.

Accounting Policies

(a) Principles of Consolidation

The consolidated financial statements incorporate the assets and liabilities of all subsidiaries of The George Institute for Global Health (the “Company”) as at 30 June 2020 and the results of all the subsidiaries for the year ended 30 June 2020. The Company and its subsidiaries are referred to in these financial statements as the “Consolidated Entity”.

Subsidiaries are all those entities over which the Consolidated Entity has the power to govern the financial and operating policies.

i. Jointly controlled entities

Jointly controlled entities are those entities over whose activities the Consolidated Entity has joint control, established by contractual agreement. In the consolidated financial statements, jointly controlled entities are accounted for using the equity method of accounting.

The George Institute for Global Health and Controlled Entities

Notes to the Consolidated Financial Statements

For the year ended 30 June 2020

1 Summary of significant accounting policies (continued)

Where the equity method is applied, the consolidated financial statements include the Consolidated Entity's share of the total recognised gains and losses of jointly controlled entities on an equity accounted basis, from the date that significant influence commences until the date that significant influence ceases.

ii. Business combinations

The acquisition method of accounting is used to account for business combinations by the Consolidated Entity. The consideration transferred for the acquisition of a subsidiary comprises the fair value of the assets transferred, the liabilities incurred and the equity interests issued by the Consolidated Entity. The consideration transferred also includes the fair value of any pre-existing equity interest in the subsidiary.

The difference between the acquisition-date fair value of assets acquired, liabilities assumed and any non-controlling interest in the acquiree and the fair value of the consideration transferred and the fair value of any pre-existing investment in the acquiree is recognised as goodwill.

iii. Business divestments

Non-controlling interest in the results and equity of subsidiaries are shown separately in the statement of profit or loss and other comprehensive income, statement of financial position and statement of changes in equity of the consolidated entity. Losses incurred by the consolidated entity are attributed to the non-controlling interest in full, even if that results in a deficit balance.

Where the consolidated entity reduces its investment in a subsidiary but still retains control, the excess consideration over the net assets is recognised in the divestment reserve, with the balance allocated to non-controlling interest.

Where the consolidated entity loses control over a subsidiary, it derecognises the assets including goodwill, liabilities and non-controlling interest in the subsidiary together with any cumulative translation differences recognised in equity. The consolidated entity recognises the fair value of the consideration received and the fair value of any investment retained together with any gain or loss in profit or loss.

b) Parent Entity Information

In accordance with the Australian Charities and Not-for-profits Commission Act 2012, these financial statements present the results of the Consolidated Entity only. Supplementary information about the parent entity is disclosed in Note 20.

The George Institute for Global Health and Controlled Entities

Notes to the Consolidated Financial Statements

For the year ended 30 June 2020

1 Summary of significant accounting policies (continued)

c) Foreign Currency Translation

Foreign currency transactions are translated into Australian dollars using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at financial year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in profit or loss except when they are deferred in equity as qualifying cash flow hedges and qualifying net investment hedges or are attributable to part of the net investment in a foreign operation.

Foreign operations

The assets and liabilities of foreign operations are translated into Australian dollars using the exchange rates at the reporting date. The revenues and expenses of foreign operations are translated into Australian dollars using the foreign exchange rates, which approximate the rate at the date of the translating transaction, for the period. All resulting foreign exchange differences are recognised in the foreign currency translation reserve in equity. On consolidation, exchange differences arising from the translation of any net investment in foreign entities, and of borrowings and other financial instruments designated as hedges of such investments, are recognised in other comprehensive income. The foreign currency translation reserve is recognised in profit or loss when the foreign operation or net investment is disposed of.

d) Income Tax

The parent company is exempt from income tax under Division 50 of the Income Tax Assessment Act 1997. All other subsidiaries' income tax expense or benefit for the period is the tax payable on that period's taxable income based on the applicable income tax rate for each jurisdiction adjusted by changes in deferred tax assets and liabilities attributable to temporary differences and unused tax losses and the adjustment recognised for prior periods, where applicable.

A tax consolidated group was established in prior years for the 100% owned Australian subsidiaries. The George Institute for Global Health Limited is the parent entity of a tax consolidated group. Historically the Consolidated Entity has had a breakeven or tax loss position, as the for profit entities provide a tax deductible donation to The George Institute of Global Health Limited a not-for profit entity. Within the tax group if one entity had a tax profit and another incurred a tax loss, the tax loss was shared without re-imbursalment. An agreement has now been entered where tax losses are re-imbursed when utilised.

The George Institute for Global Health and Controlled Entities

Notes to the Consolidated Financial Statements

For the year ended 30 June 2020

1 Summary of significant accounting policies (continued)

e) Long Term Incentive Plan

Long Term Incentive (LTI) Plans are in place for a small number of employees and executives in the commercial subsidiaries of the Consolidated Entity as is common practice for executives in commercial organisations. This is part of the overall remuneration strategy of the commercial subsidiaries to attract, motivate and retain talent at its senior leadership level. The LTI Plan is designed to align the interests of participating employees to the achievement of core strategic goals of the commercial subsidiaries of the Consolidated Entity and to reward Participants for positive and sustained growth in business value.

Grants under the LTI Plans are approved by the Board, and are made in the form of share appreciation rights (SARs), Employee Share Option Plans (ESOP) or Founders Equity Plans (FEP). Each SAR, ESOP or FEP provides a Participant with a potential entitlement to an LTI outcome in the form of shares or, if the Board determines, in cash payment(s) of equivalent value, plus a potential entitlement to notional “dividends”.

f) Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office. In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of an item of expense. Receivables and payables in the statement of financial position are shown inclusive of GST.

Cash flows are presented in the statement of cash flows on a gross basis, except for the GST component of investing and financing activities, which are disclosed as operating cash flows.

g) Significant Accounting Estimates and Judgements

The Directors evaluate estimates and judgements incorporated into the financial statements based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the consolidated entity.

The information on significant estimates and judgements has been disclosed in the relevant note.

The George Institute for Global Health and Controlled Entities

Notes to the Consolidated Financial Statements

For the year ended 30 June 2020

1 Summary of significant accounting policies (continued)

h) Changes in Accounting Policy

i. Leases

The Consolidated Entity has adopted AASB 16 Leases from 1 July 2019, which resulted in changes in accounting policies and adjustments to the amounts recognised in these consolidated financial statements.

The Consolidated Entity has adopted AASB 16 using the modified retrospective approach. Accordingly, the comparative information presented for 2019 is not restated, that is, it is presented as previously reported under AASB 117 and related interpretations.

The Consolidated Entity has elected to apply the practical expedient to not reassess whether a contract is, or contains a lease at the date of initial application. Contracts entered into before the transition date that were not identified as leases under AASB 117 were not reassessed. The definition of a lease under AASB 16 was applied only to contracts entered into or changed on or after 1 July 2019.

AASB 16 provides for certain optional practical expedients, including those related to the initial adoption of the standard. The Consolidated Entity has applied the following practical expedients when applying AASB 16 to leases previously classified as operating leases under AASB 117:

- Apply a single discount rate to a portfolio of leases with reasonably similar characteristics;
- Reliance on previous assessments on whether leases are onerous as opposed to preparing an impairment review under AASB 136 Impairment of assets as at the date of initial application;
- Applied the exemption not to recognise right-of-use assets and liabilities for leases with less than 12 months of lease term remaining as of the date of initial application.

As a lessee, the Consolidated Entity previously classified leases as operating or finance leases based on its assessment of whether the lease transferred substantially all of the risks and rewards of ownership. Under AASB 16, the Consolidated Entity recognises right-of-use assets and lease liabilities for most leases. However, the Consolidated Entity has elected not to recognise right-of-use assets and lease liabilities for some leases of low value assets based on the value of the underlying asset when new or for short-term leases with a lease term of 12 months or less.

On adoption of AASB 16, the Consolidated Entity recognised right-of-use assets and lease liabilities in relation to leases of properties, vehicles and plant and equipment, which had previously been classified as operating leases.

The George Institute for Global Health and Controlled Entities

Notes to the Consolidated Financial Statements

For the year ended 30 June 2020

1 Summary of significant accounting policies (continued)

The lease liabilities were measured at the present value of the remaining lease payments, discounted using the Consolidated Entity's incremental borrowing rate as at 1 July 2019. The Consolidated Entity's incremental borrowing rate is the rate at which a similar borrowing could be obtained from an independent creditor under comparable terms and conditions. The weighted-average rate applied was 5.78% (Refer to Note 18).

The right-of-use assets were measured at an amount equal to the lease liability, adjusted by the amount of any prepaid or accrued lease incentives.

Impact on transition

The impact on transition to AASB16 is summarised below:

	1 July 2019 \$
Right-of-use assets - property	14,580,628
Lease liabilities	(14,793,177)
AASB117 Lease incentive liability	212,549
	<u>-</u>

The following table reconciles the minimum lease commitments disclosed in the Consolidated Entity's

	1 July 2019 \$
Minimum operating lease commitment at 30 June 2019	11,355,155
Less: short-term leases not recognised under AASB 16	396,739
Less: low value leases not recognised under AASB 16	-
Plus: effect of extension options reasonably certain to be exercised	6,995,832
Undiscounted lease payments	<u>17,954,248</u>
initial application	3,373,620
Lease liabilities recognised at 1 July 2019	<u>14,580,628</u>

The George Institute for Global Health and Controlled Entities

Notes to the Consolidated Financial Statements

For the year ended 30 June 2020

1 Summary of significant accounting policies (continued)

ii. Revenue

The Consolidated Entity has adopted AASB 15 Revenue from Contracts with Customers and AASB 1058 income of Not-for-Profit Entities from 1 July 2019, which resulted in changes in accounting policies and adjustments to the amounts recognised in these consolidated financial statements.

The Consolidated Entity has adopted these new standards retrospectively and restated the comparative information for the 2019 financial year as follows:

Revenue on transition

On adoption of AASB 1058 Income of Not-for-profit Entities, the 30 June 2019 revenue would have increased from \$94,738,312 to \$102,636,627. This is reflected in the statement of comprehensive income opening adjustment.

Consolidated Statement of profit or loss	As previous reported for the year ended 30 June 2019	Reclassification	Restatement/Re measurement	Restated for the year ended 30 June 2019
Contract assets	-	17,100,676	-	17,100,676
Accrued income	17,100,676	(17,100,676)	-	-
Deferred income	38,867,342	(38,867,342)	-	-
Other liabilities	-	38,867,342	-	38,867,342

The changes in presentation in the Consolidated Statement of Financial Position have been made to reflect the terminology of the new standards and the distinct differences in the nature of the rights and obligations giving rise to these items from the following arrangements, as follows:

- Contract assets arise from research services satisfied over time and were previously indistinguishable from trade and other receivables.
- Contract liabilities arise from research services satisfied over time and were previously included in deferred income.
- Other liabilities comprises unspent amounts of peer-reviewed funding that are now classified as a financial liability and were previous included in deferred income.
- The adjustment to revenue in the Consolidated Statement of profit or loss and to the accumulated surplus in the Consolidated Statement of Changes in Equity arises because certain government grants are now recognised as income when the Consolidated Entity's contractual right to receive the grant is established, rather than being deferred as unspent funding.

The impact of the change in accounting policy on the Consolidated Entity's accumulated surplus is presented in the Statement of Changes in Equity.

The application of AASB 15 and AASB 1058 has had no impact on the Consolidated Statement of Cash Flows.

The George Institute for Global Health and Controlled Entities

Notes to the Consolidated Financial Statements

For the year ended 30 June 2020

1 Summary of significant accounting policies (continued)

i) New Accounting Standards for Application in Future Periods

Australian Accounting Standards and Interpretations that have been issued or amended but are not yet mandatory, have not been early adopted by the consolidated entity for the reporting period ended 30 June 2020. The consolidated entity has not yet assessed the impact of these new or amended accounting standards and interpretations.

The George Institute for Global Health and Controlled Entities
Notes to the Consolidated Financial Statements

For the year ended 30 June 2020

2 Segment reporting

The Consolidated Entity has two operating segments: Not-for-Profit (Research) and For-profit (Commercial) segments. In identifying its operating segments, management followed the Consolidated Entity's organisational structure which represents the main distinguished services provided and its internal financial reporting system which provide the best evidence of the predominant source of risks and returns of the segments for the purpose of segment reporting.

The activities undertaken by the research segment includes clinical, epidemiological and health systems research, especially focused on reducing the burden of chronic diseases and injuries. The commercial segment's purpose is to generate commercial returns in order to supplement the funding requirements of the consolidated entity.

The measurement policies the consolidated entity uses for segment reporting under AASB 8 are the same as those used in its financial statements. There have been no changes from prior periods in the measurement methods used to determine reported segment profit or loss.

Major Segments ('000)	TGI Group		GIV Group		Eliminations		Consolidated Entity	
	Research Segment		Commercial Segment		2020	2019	2020	2019
	2020	2019	2020	2019	2020	2019	2020	2019
<u>Segment Revenue</u>								
Revenue	53,248	47,595	40,061	47,143	-	-	93,308	94,738
Reclassification on adopting AASB15	(7,898)	-	-	-	-	-	(7,898)	-
Adjusted operating revenue	45,349	47,595	40,061	47,143	-	-	85,410	94,738
Other income	2,720	1,048	2,050	6,782	-	-	4,770	7,830
Intersegment donation	6,000	2,434	-	1,742	(6,000)	(4,176)	-	-
Intersegment revenue	2,398	-	1,640	-	(4,038)	-	-	-
	56,468	51,077	43,751	55,667	(10,038)	(4,176)	90,181	102,568

The George Institute for Global Health and Controlled Entities
Notes to the Consolidated Financial Statements

For the year ended 30 June 2020

2 Segment reporting (continued)

Major Segments ('000)	TGI Group		GIV Group		Eliminations		Consolidated Entity	
	Research Segment		Commercial Segment		2020	2019	2020	2019
	2020	2019	2020	2019				
<u>Segment Expenses</u>								
Employee benefits	(36,241)	(35,040)	(30,366)	(28,317)	-	-	(66,607)	(63,357)
Share based payment	-	-	(4,928)	(3,794)	-	-	(4,928)	(3,794)
Depreciation and amortisation	(2,995)	(1,010)	(2,152)	(983)	-	-	(5,146)	(1,993)
Rental	(955)	(2,154)	(676)	(1,547)	-	-	(1,631)	(3,701)
Administration	(2,446)	(2,396)	(2,115)	(2,314)	-	-	(4,560)	(4,710)
Study contract fee	(598)	(872)	(5,036)	(7,302)	-	-	(5,634)	(8,174)
Patient recruitment	(2,557)	(2,067)	(28)	-	-	-	(2,585)	(2,067)
Consultants/sub-contractors	(2,698)	(1,871)	(3,759)	(3,882)	-	-	(6,457)	(5,753)
Finance costs	(671)	-	(1,184)	-	-	-	(1,855)	-
Travel/accommodation	(2,119)	(2,662)	(868)	(1,247)	-	-	(2,988)	(3,909)
Other	(7,201)	(5,941)	(8,360)	(5,775)	-	-	(15,561)	(11,716)
Impairment	-	-	(5,112)	(237)	-	-	(5,112)	(237)
Share of loss of jointly controlled entity	-	-	-	-	-	-	-	-
Intersegment expenses	(1,640)	(1,743)	(2,398)	(2,433)	4,038	(4,176)	-	-
Intersegment donations	-	-	(6,000)	-	6,000	-	-	-
Surplus/(loss) before income tax	(3,652)	(4,679)	(29,231)	(2,164)	-	(8,352)	(32,884)	(6,843)
Surplus/(Loss) before income tax- before reclassification	4,246	(4,679)	(29,231)	(2,164)	-	-	(24,986)	(6,843)

The George Institute for Global Health and Controlled Entities
Notes to the Consolidated Financial Statements

For the year ended 30 June 2020

2 Segment reporting (continued)

Major Segments ('000)	TGI Group		GIV Group		Eliminations		Consolidated Entity	
	Research Segment	Commercial Segment	2020	2019	2020	2019	2020	2019
Segment assets (excluding intercompany debts)								
Intercompany debts	46,439	35,162	76,932	60,465	-	-	123,281	95,627
	23,713	26,484	21,362	21,362	(45,075)	(47,846)	-	-
% on Total group assets (excluding intercompany debts)	38%	37%	62%	63%	-	-	-	-
Segment Liabilities (excluding intercompany debts)								
Intercompany Debts	49,013	46,822	47,594	33,332	-	-	96,607	80,154
	1,588	-	-	7,335	(1,588)	(7,335)	-	-

The George Institute for Global Health and Controlled Entities

Notes to the Consolidated Financial Statements

For the year ended 30 June 2020

3 A. Disaggregation of revenue from contracts with customers

The consolidated entity derives revenue from the receipt of grants, and from the transfer of goods and services over time, in the following major revenue streams and geographic locations.

	Consolidated	
	2020	2019
	\$	\$
Operating Revenue		
Commercial revenue recognised over time	55,271,856	60,597,773
Grant income - peer reviewed	20,019,849	19,033,067
Grant income - recognised immediately	10,118,408	15,107,472
Total Operating Revenue	85,410,113	94,738,312

Accounting Policy for Revenue

Commercial arrangements

The Consolidated Entity's commercial arrangements comprise the provision of clinical research services to customers.

These arrangements are primarily service contracts that range in duration from a few months to several year, and are contracted directly with investigators for investigator services and other reimbursable activities. These services are combined with other study services in the management of a clinical study and as such the Consolidated Entity has assessed that it is acting as principal for the overall clinical trial obligation.

Clinical research services are accounted for as a contract with a customer when the Consolidated Entity and its customers approve the contract, are committed to perform their respective obligations, each party can identify its rights regarding the goods or services to be transferred, commercial substance is present, and it is probable that the Consolidated Entity will collect substantially all of the consideration to which it will be entitled in exchange for the goods or services that will be transferred to the customer. Most contracts may be terminated upon 30 days' notice by the customer. However, in the event of termination, contracts require payment for services rendered through the date of termination, as well as for wind-down services rendered to close out the contract.

The Consolidated Entity has concluded that revenue from clinical research services represents a single performance obligation which is satisfied over time on the basis that it does not create an asset with an alternative use to the Consolidated Entity and the Consolidated Entity has an enforceable right to payment for performance completed to date.

The George Institute for Global Health and Controlled Entities

Notes to the Consolidated Financial Statements

For the year ended 30 June 2020

3 A. Disaggregation of revenue from contracts with customers (continued)

Progress towards satisfaction of the service is measured using an input method of cost to cost. The estimate of total revenue and costs to completion requires significant judgment based on various assumptions to project future outcomes of events. These estimates are reviewed periodically and any adjustments are recognised on a cumulative catch up basis in the period they become known.

In certain instances a customer contract may include forms of variable consideration, such as milestone payments, which is assessed on a contract-by-contract basis. Variable consideration is recognised as revenue if and when it is deemed probable that a significant reversal in the amount of cumulative revenue recognised will not occur when the uncertainty associated with the variable consideration is resolved in the future.

The Consolidated Entity may receive payments from its customers in advance of performance, which are recognised as Contract Liabilities. Contract assets include unbilled amounts typically resulting from revenue recognised in excess of the amounts billed to the customer for which the right to payment is subject to factors other than the passage of time.

Research grants and other funding arrangements

The Consolidated Entity's activities are supported by funding from research and other public funding grants.

All grants are recognised as a receivable when the Consolidated Entity's contractual right to receive the grant is established. The corresponding entry depends on the nature of the grant and the rights and obligations established in the funding agreement as follows:

- Peer-reviewed funding grants: these grants represent funds that are available to be spent at the discretion of the researcher. The amount in income represents the amount that has been applied to research activities in accordance with the grant terms. The unspent amount of the grant is recorded as a financial liability.
- Other grants: all other grants are recognised as income immediately.

Financing components

The Consolidated Entity does not expect to have any contracts where the period between the transfer of the promised goods or services to the customer and payment by the customer exceeds one year. As a consequence, the Consolidated Entity does not adjust any of the transaction prices for the time value of money.

The George Institute for Global Health and Controlled Entities

Notes to the Consolidated Financial Statements

For the year ended 30 June 2020

3 B. Assets and liabilities related to contracts with customers

The Consolidated Entity has recognised the following assets and liabilities related to contracts with customers.

	Consolidated	
	2020	2019
	\$	\$
Current contract assets - clinical trials	20,737,369	17,100,676
Loss allowance	-	-
Total contract assets	20,737,369	17,100,676
Current contract liabilities - clinical trials	40,679,848	38,867,342
Total current contract liabilities	40,679,848	38,867,342

Accounting Policy for Contract Assets and Liabilities

Contract assets and contract liabilities are included within trade and other receivables and trade and other payables on the face of the statement of financial position. They arise from the consolidated entities, which enter into contracts that can take a few years to complete, because cumulative payments received from customers at each balance sheet date do not necessarily equal the amount of revenue recognized on the contracts.

Contract liabilities represent the consolidated entity's obligation to transfer goods or services to a customer and are recognised when a customer pays consideration, or when the consolidated entity recognises a receivable to reflect its unconditional right to consideration (whichever is earlier) before the consolidated entity has transferred the goods or services to the customer.

The Consolidated Entity also recognized a loss allowance for contract assets following the adoption of AASB 9.

Contract assets have increased in the FY20 as the backlog has grown and a greater proportion of projects were billed after milestones were completed rather than when revenue was recognised.

The contract liability balance has increased in FY20 due to a greater proportion of customers paying advance/upfront payments before contract work has commenced and revenue is recognised.

Judgements and Estimates

The consolidated entity has based the revenue recognised for commercial contracts and peer reviewed grants on the input of labour hours, and directly related costs. There is judgement involved in assessing the hours left to complete a project. Judgement is also required for assessing the expected credit loss on contract assets. Past history and known events are used in making the assessment.

The George Institute for Global Health and Controlled Entities

Notes to the Consolidated Financial Statements

For the year ended 30 June 2020

4 Other income and expenses

This note provides a breakdown of the items included in other income and expenses that are specifically required to be disclosed in the financial statements.

	Consolidated	
	2020	2019
	\$	\$
Other income		
Net foreign exchange gains	22,830	-
Dividends received (including dividends reinvested)	420,639	327,200
Interest received	194,243	224,254
Gain on deemed disposal of joint venture (i)	-	591,989
Gain on revaluation of investment in joint ventures (ii)	-	5,394,906
Jobkeeper allowance funding	1,200,989	-
Supply agreement settlement	1,436,524	-
Other	1,495,180	1,292,070
Total Other Income	<u>4,770,405</u>	<u>7,830,419</u>

(i) On 31 August 2018, SmartGenRx (Pty) Ltd's equity was increased by a capital contribution from the joint partner. The Consolidated Entity did not participate in this transaction and, as a result, the Consolidated Entity's ownership interest decreased by 11.22% to 50%. The Consolidated Entity has accounted for this decrease in ownership interest as a deemed disposal.

(ii) On 31 August 2018, George Medicines Pty Ltd acquired the remaining 50% of the ordinary shares of SmartGenRx Pty Ltd (SGRx). The Consolidated Entity's 50% investment in SmartGenRx Pty Ltd immediately prior to the acquisition of the controlling interest has been revalued to fair value before being applied as part of the consideration for the acquisition of 100% of SmartGenRx Pty Ltd.

Surplus for the year includes the following specific expenses:

Depreciation and Amortisation:

Furniture, fixture and equipment	1,344,868	1,144,826
Backlog	274,581	259,050
Fit-out	300,000	300,000
Right-to-Use Asset	2,920,665	-
Customer Relationships	306,320	288,994
	<u>5,146,434</u>	<u>1,992,870</u>

Rental Expense:

Rental expense on operating leases	<u>1,630,611</u>	<u>3,700,916</u>
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Net Foreign Exchange Loss:

Net foreign exchange loss (realised and unrealised)	<u>146,322</u>	<u>164,675</u>
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The George Institute for Global Health and Controlled Entities
Notes to the Consolidated Financial Statements

For the year ended 30 June 2020

4 Other income and expenses (continued)

Superannuation Expenses:

Defined contribution superannuation expense	3,106,653	3,313,322
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Share based payment Expenses:

Share payment expenses related to	4,928,391	3,794,312
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Finance expense

Lease liability interest (AASB 16)	933,808	-
Interest on preferred shares	175,184	-
Interest on convertible loans	697,430	-
Loan interest - MDF HAC	48,400	-
	<u>1,854,822</u>	<u>-</u>

Shared based payment expenses included in Employee benefits Expenses in the Statement of Profit or Loss and further information in Note 21.

5 Cash and cash equivalents

	Consolidated	
	2020	2019
	\$	\$
<i>Current</i>		
Cash at bank	30,255,583	24,070,237
Cash on hand	3,430	3,526
	<u>30,259,013</u>	<u>24,073,763</u>

Accounting Policy for Cash

Cash and cash equivalents include cash on hand, deposits held at-call with banks and other short-term highly liquid investments with original maturities of up to six months that are subject to an insignificant risk of change in value.

6 Trade and other receivables

	Consolidated	
	2020	2019
<i>Current</i>		
Trade receivables	12,714,753	9,557,442
Other receivables	49,344	59,273
	<u>12,764,097</u>	<u>9,616,715</u>

The George Institute for Global Health and Controlled Entities

Notes to the Consolidated Financial Statements

For the year ended 30 June 2020

6 Trade and other receivables (continued)

Accounting Policy for Trade Receivables

Trade receivables are initially recognised at fair value and subsequently measured at amortised cost using the effective interest method, less any allowance for expected credit losses. Trade receivables are generally due within 30 days.

The consolidated entity has applied the simplified approach to measuring expected credit losses, which uses a lifetime expected loss allowance. To measure the expected credit losses, trade receivables have been grouped based on days overdue.

Other receivables are recognised at amortised cost, less any allowance for expected credit losses.

The allowance for expected credit losses assessment requires a degree of estimation and judgement. It is based on the lifetime expected credit loss, grouped based on days overdue, and makes assumptions to allocate an overall expected credit loss rate for each group. These assumptions include recent invoicing experience and historical collection rates.

The consolidated entity does not hold any financial assets whose terms have been renegotiated, but which would otherwise be past due or impaired.

There are no balances within trade and other receivables that contain assets that are impaired and are past due. It is expected that these balances will be received when due.

Judgements and Estimates

Assessing expected credit losses involves judgement and estimates. Past history and known events are used when determining the calculation.

7 Other assets

	Consolidated	
	2020	2019
	\$	\$
<i>Current</i>		
Deposits and bonds	968,231	1,154,748
Other receivables	1,725	6,528
	<u>969,956</u>	<u>1,161,276</u>
<i>Non-current</i>		
Security deposit	<u>2,030,000</u>	<u>1,190,000</u>

The George Institute for Global Health and Controlled Entities
Notes to the Consolidated Financial Statements

For the year ended 30 June 2020

7 Other assets (continued)

Accounting Policy for Other Assets

Other assets are recognised at amortised cost, less any allowance for expected credit losses. These amounts generally arise from transactions outside the usual operating activities, interest may be charged.

8 Prepayments

	Consolidated	
	2020	2019
	\$	\$
<i>Current</i>		
Prepayments	1,521,318	1,527,966
	1,521,318	1,527,966

Accounting Policy for Prepayments

Prepayments are recognised at amortised cost. They relate to payments made for future goods or services.

9 Investments

	Consolidated	
	2020	2019
	\$	\$
<i>Non-current</i>		
Financial assets at fair value through other comprehensive income (prior year available-for-sale financial assets in listed corporations)	7,995,335	7,341,467
Term deposits/bank bills - maturity less than 12 months	250,000	827,209
	8,245,335	8,168,676

The following un-realised gains/losses were recognized in other comprehensive income in the year.

	Consolidated	
	2020	2019
	\$	\$
Unrealised revaluation gains/(losses)	(162,492)	388,788
Realised loss on disposal of	(169,568)	(108,158)

The George Institute for Global Health and Controlled Entities

Notes to the Consolidated Financial Statements

For the year ended 30 June 2020

9 Investments (continued)

Accounting Policy for Investments

Financial assets at fair value through other comprehensive income include equity investments which the consolidated entity intends to hold for the foreseeable future and has irrevocably elected to classify them as such upon initial recognition.

Investments and other financial assets are initially measured at fair value. Transaction costs are included as part of the initial measurement, except for financial assets at fair value through profit or loss. Such assets are subsequently measured at fair value, using the closing bid price on the relevant stock exchange.

Financial assets are derecognised when the rights to receive cash flows have expired or have been transferred and the consolidated entity has transferred substantially all the risks and rewards of ownership. When there is no reasonable expectation of recovering part or all of a financial asset, its carrying value is written off.

On disposal, any related balance within the FVOCI reserve is reclassified to retained earnings.

The George Institute for Global Health and Controlled Entities
Notes to the Consolidated Financial Statements

For the year ended 30 June 2020

10 Income tax expense

		Consolidated	
		2020	2019
		\$	\$
<i>Current tax</i>			
	Current tax on profits for the year	(89,130)	236,826
	Adjustments for current tax of prior periods	-	-
	Total current tax expense	(89,130)	236,826
<i>Deferred income tax</i>			
	(Increase) decrease in deferred tax	11 (8,883,181)	-
	Total deferred tax (benefit) expense	(8,883,181)	-
	Income tax expense (benefit)	(8,972,311)	236,826

11 Deferred tax

		Consolidated	
		2020	2019
		\$	\$
The balance comprises temporary differences attributable to:			
	Business acquisition	(2,327,733)	(3,861,333)
	Provisions	386,139	-
	Accrued expenditure	58,681	-
	Foreign exchange	110,741	-
	Donations	793,247	-
	Other items	17,714	-
	Legal fees	179,582	-
	Tax losses carried forward	5,803,477	-
	Total deferred tax assets	5,021,848	(3,861,333)
Movements			
	Opening Balance	(3,861,333)	-
	Credited (charged) to profit or loss	8,883,181	(3,861,333)
	Credited (charged) to other comprehensive income	-	-
	Closing balance	5,021,848	(3,861,333)

Deferred tax assets are recognised to the extent that it is probable that the Consolidated Entity will be able to utilise it against future taxable income, based on the Consolidated Entity's forecast of future operating results which is adjusted for significant non-taxable income and expenses and specific limits to the use of any unused tax loss or credit. Deferred tax liabilities are always provided for in full.

All deferred tax assets (including tax losses and other tax credits) have been recognised in the Consolidated Statement of Financial Position.

The George Institute for Global Health and Controlled Entities
Notes to the Consolidated Financial Statements

For the year ended 30 June 2020

11 Deferred tax (continued)

	Tax losses	Other	Total
At 1 July 2018	-	-	-
Credited (charged):			
To profit or loss	-	(3,861,333)	(3,861,333)
To other comprehensive income	-	-	-
At 30 June 2019	-	(3,861,333)	(3,861,333)
At 1 July 2019	-	(3,861,333)	(3,861,333)
Credited (charged):			
To profit or loss	-	8,883,181	8,883,181
To other comprehensive income	-	-	-
At 30 June 2020	-	5,021,848	5,021,848

The George Institute for Global Health and Controlled Entities
Notes to the Consolidated Financial Statements

For the year ended 30 June 2020

12 Property, Plant & Equipment

	Consolidated	
	2020	2019
	\$	\$
<i>Non-current</i>		
Furniture, fixtures and Equipment		
At cost	13,064,701	12,769,963
Less accumulated depreciation	<u>(7,573,744)</u>	<u>(6,924,886)</u>
	<u>5,490,957</u>	<u>5,845,077</u>

Movement in Carrying Amounts

Movements in carrying amount for each class of plant and equipment between the beginning and the end of the current financial year:

Carrying amount at the beginning of the year	5,845,077	6,137,103
Additions from acquisitions	-	16,377
Additions at cost	1,152,488	1,144,082
Disposal	(3,920)	(53,850)
Exchange differences	(16,899)	25,552
Depreciation expense	<u>(1,485,789)</u>	<u>(1,424,187)</u>
Carrying amount at the end of the year	<u>5,490,957</u>	<u>5,845,077</u>

Accounting Policy for Furniture, Fixtures and equipment

Each class of furniture, fittings and equipment (FF&E) is carried at cost, less, where applicable, accumulated depreciation and impairment losses.

Depreciation

Items of the FF&E are depreciated on a straight-line basis over their useful lives to the consolidated entity commencing from the time the asset is held ready for use. Leasehold improvements are depreciated over the shorter of either the unexpired period of the lease or the estimated useful lives of the improvements.

The George Institute for Global Health and Controlled Entities

Notes to the Consolidated Financial Statements

For the year ended 30 June 2020

12 Property, Plant & Equipment

The depreciation rates used for each class of depreciable assets are:

<i>Class of Fixed Asset</i>	<i>Depreciation Rate</i>
Furniture, fittings and equipment	10% - 33.33%
Motor vehicle	Over the life of the project

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period. Asset classes carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount. Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These gains or losses are included in the statement of comprehensive income.

Motor vehicles are purchased purely for the purpose of running specific projects hence depreciated over the life of specific projects.

The George Institute for Global Health and Controlled Entities
Notes to the Consolidated Financial Statements

For the year ended 30 June 2020

13 Goodwill and intangible assets

	Consolidated	
	2020	2019
	\$	\$
<i>Non-current</i>		
Goodwill		
Vector Oncology	7,869,772	7,701,447
Peritoneal dialysis system	419,514	419,514
Polypill	-	3,441,850
	8,289,286	11,562,811
Intangible Assets		
Trademark - at cost	220,678	213,709
Backlog - at fair value	496,868	751,462
Customer relationships - at fair value	251,955	542,445
Polypill - Intellectual Property	10,803,878	12,474,028
Peritoneal dialysis system - Intellectual Property	1,398,380	1,398,380
	13,171,759	15,380,024

Movements in Carrying Amount

Movements in carrying amount for each class of intangible assets between the beginning and the end of the current financial year:

	Goodwill	Trademark	Backlog	Polypill/Dialysis Development	Customer Relationships
2020	\$	\$	\$	\$	\$
Carrying amount as at 1 July 2019	11,562,811	213,709	751,462	13,872,408	542,445
Acquisitions through business combination	-	-	-	-	-
Additions	-	6,969	-	-	-
Amortisation expense	-	-	(274,581)	-	(306,320)
Impairment	(3,441,850)	-	-	(1,670,150)	-
Exchange differences	168,325	-	19,995	-	15,830
Carrying amount as at 30 June 2020	8,289,286	220,678	496,868	12,202,258	251,955

The George Institute for Global Health and Controlled Entities
Notes to the Consolidated Financial Statements

For the year ended 30 June 2020

13 Goodwill and intangible assets (continued)

	Goodwill	Trademark	Backlog	Polypill/Dialysis Development	Customer Relationships
2019	\$	\$	\$	\$	\$
Carrying amount as at 1 July 2018	7,307,569	202,642	964,687	-	795,449
Acquisitions through business combination	3,861,364	-	-	13,872,408	-
Additions		11,067	-	-	-
Amortisation expense	-	-	(265,222)	-	(295,879)
Impairment	-	-	-	-	-
Exchange differences	393,878	-	51,997	-	42,875
Carrying amount as at 30 June 2019	11,562,811	213,709	751,462	13,872,408	542,445

Accounting Policy for Goodwill and Intangible Assets

Goodwill

Goodwill represents the excess of the cost of an acquisition over the fair value of the share of the identifiable net assets of the acquired subsidiary at the date of acquisition.

Goodwill is tested for impairment at least annually. Any impairment is recognised immediately in the income statement. Subsequent reversals of impairment losses for goodwill are not recognised. Management has compared the carrying value of Goodwill with expected future earnings using a Discounted Cash Flow methodology and concluded that there were no indicators of any impairment at the end of the reporting period.

The goodwill for Peritoneal dialysis system and Polypill arose from the deferred tax on the intellectual property fair value adjustment required on the acquisition of Ellen Medical and SmartGenRx .

Trademark

Trademarks are recorded at cost. Trademarks have an infinite life and are carried at cost less any impairment losses. They are assessed annually for impairment.

The George Institute for Global Health and Controlled Entities

Notes to the Consolidated Financial Statements

For the year ended 30 June 2020

13 Goodwill and intangible assets (continued)

Backlog

An order or production backlog arises from contracts such as purchase or sales orders. Backlog acquired in a business combination meets the contractual-legal criterion even if the purchase or sales orders are cancellable. On acquisition, contracts exist in which the engagement has been sold, yet no cash has been received and services remain to be performed on the contract. These contracts have economic value to the extent that they have the capability of providing a positive earnings stream that exceeds what is required to provide a return on the other assets employed.

Backlogs are recorded at fair value and have a finite life and are carried at cost less any accumulated amortisation and impairment losses. They have an estimated useful life of five years. They are assessed annually for impairment.

Customer Relationships

Customer relationships arise from established relationships with pharmaceutical companies that use the Consolidated Entity's services on a continuous basis. The existence of a recurring revenue stream from these customers helps to establish the existence of a relationship between the Consolidated Entity and its customer base.

Customer Relationships acquired on a business combination are recorded at fair value and have a finite life and are carried at cost less any accumulated amortisation and impairment losses. They have an estimated useful life of four years. They are assessed annually for impairment.

Intellectual Property

The Polypill and Peritoneal dialysis system intellectual property on acquisition by the Consolidated Entity has been assessed as having an infinite life, carried at fair value on acquisition less any accumulated amortisation and impairment losses.

The infinite life will be re-assessed each year. Assets with an infinite life are assessed for impairment each year using a value in use calculation for the cash generating unit or a fair value measurement.

Judgements and Estimates - Intellectual Property and Goodwill

At year end management has completed an impairment assessment of the intangible assets at the smallest cash generating unit. Three impairment assessments have been performed using a value in use models, based on the below significant assumptions:

The George Institute for Global Health and Controlled Entities

Notes to the Consolidated Financial Statements

For the year ended 30 June 2020

13 Goodwill and intangible assets (continued)

Polypill

- a) Expected revenue commencing from year 3 for licence fees and year 5 for royalty
- b) Number of users per country
- c) Royalty rates
- d) Term of 20 years with no terminal value used
- e) Discount rate of 17% - post tax
- f) Tax rate of 30%
- g) Additional development costs to be incurred before release to the market.

Dialysis

- a) Percentage of patients expected to use the product in
- b) Royalty rates
- c) Term of 20 years with no terminal value used
- d) Discount rates of 30% - post tax
- e) Tax rate of 30%
- f) Additional development costs to be incurred before release to the market

USA business

- a) Expected revenue for 5 years
- b) Terminal value based on 6 times multiple
- c) Discount rate of 13.37%

14 Trade and other payables

	Consolidated	
	2020	2019
	\$	\$
<i>Current</i>		
Trade payables	3,473,796	2,974,101
Other payables and accruals	6,921,042	6,576,017
	10,394,838	9,550,118

Accounting Policy for Trade and Other Payables

Trade and other payables represent the liability outstanding at the end of the reporting period for goods and services received by the consolidated entity during the reporting period which remain unpaid. The balance is recognised as a current liability with the amounts normally paid within 30 days of recognition of the liability.

The George Institute for Global Health and Controlled Entities
Notes to the Consolidated Financial Statements

For the year ended 30 June 2020

15 Provisions

	Consolidated	
	2020	2019
	\$	\$
<i>Current</i>		
Employee benefits - annual leave	3,117,259	2,124,702
Employee benefits - long service leave	1,477,573	1,321,527
Other employee liabilities	195,603	2,195,728
	4,790,435	5,641,957
<i>Non-current</i>		
Employee benefits - long service leave	963,773	800,690
Other employee liabilities - Bonus provision		
Carrying amount at the beginning of the year	2,195,728	2,022,268
Utilised during the year	(2,550,489)	(2,106,268)
Additional provision recognised	550,364	2,279,729
Carrying amount at the end of the year	195,603	2,195,728

Accounting Policy for Employee Provisions

Provision is made for the consolidated entity's liability for employee benefits arising from services rendered by employees to the end of the reporting period. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled.

Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits. In determining the liability, consideration is given to employee wage increases and the probability that the employee may not satisfy vesting requirements. Those cash outflows are discounted using market yields on national government bonds with terms to maturity that match the expected timing of cash flows.

Contributions are made by the consolidated entity to an employee superannuation fund and are charged as expenses when incurred.

Accounting Policy for Other Employee Liabilities

Provisions are recognised when the consolidated entity has a legal or constructive obligation, as a result of past events, for which it is probable that an outflow of economic benefits will result and that outflow can be reliably measured. Provisions recognised represent the best estimate of the amounts required to settle the obligation at the end of the reporting period.

The George Institute for Global Health and Controlled Entities

Notes to the Consolidated Financial Statements

For the year ended 30 June 2020

15 Provisions (continued)

Judgement and Estimates

The provision for long service involves judgement and estimates. In calculating the present value of future cash flows in respect of long service leave, the probability of long service leave being taken is based on historical data.

The bonus provision is based on contracts which incorporate key performance indicators that are established each year and approved by the remuneration committee.

16 Borrowings

	Consolidated	
	2020	2019
	\$	\$
<i>Current</i>		
Bank loan (i)	1,500,000	1,500,000
USA Small Business Loan (ii)	594,873	-
Total	2,094,873	1,500,000
<i>Non-current</i>		
Bank loan (i)	2,325,000	2,600,000
USA Small Business Loan (ii)	934,801	-
Total	3,259,801	2,600,000

- (i) The bank overdraft facility has a facility limit of \$6,000,000 which can be drawn at any time. During the year \$1,225,000 was drawn down and \$1,500,000 repaid. The unused facility at year end was \$2,175,000. The security provided is the assets of George Clinical Pty Limited. The interest is charged at 3%. Subject to the continuance of satisfactory credit ratings, the bank loan facility may be drawn at anytime until 30 April 2021.
- (ii) The USA subsidiary was able to borrow during the year \$1,529,674 to cover running costs as a result of COVID-19. The loan will be forgiven when the subsidiary is able to demonstrate the funds were used for wages and rent. To date the application for forgiveness has not been submitted. The maturity date of the loan is May 2022, with the first instalment for repayment due in October 2021. Interest is fixed at 1% per year.

Accounting Policy for Borrowings

Borrowings are initially recognised at fair value, net of any transaction costs directly attributable to the issue of the instrument. Interest bearing liabilities are subsequently measured at amortised cost using the effective interest rate method, which ensures that any interest expense over the period to repayment is at a constant rate on the balance of the liability.

The George Institute for Global Health and Controlled Entities
Notes to the Consolidated Financial Statements

For the year ended 30 June 2020

17 Other liabilities

	Consolidated	
	2020	2019
	\$	\$
Current		
Loan - funding agreement (i)	2,254,267	2,205,842
Hedge liabilities derivatives (OTM)	61,476	201,666
Convertible note derivatives(iii)	-	7,200,000
Convertible note derivative (iv)	-	5,000,000
1 King St Fit out (v)	300,000	300,000
	<u>2,615,743</u>	<u>14,907,508</u>
Non-current		
Convertible notes (ii)	2,170,000	500,000
1 King St Fit-Out (v)	1,625,000	1,925,000
Convertible notes (vi)	7,533,137	-
Preferred shares liability (vii)	1,417,898	-
Derivative financial liability (vii)	3,668,690	-
	<u>16,414,725</u>	<u>2,425,000</u>

(i) Loan - funding agreement

During 2019, Ellen Medical Devices Pty Limited entered a funding agreement with the Health Administration Corporation for the purpose of supporting the project for the ongoing development of the company's portable dialysis machine.

Financial repayment will begin in the financial year when the company achieves commercial success from the project as measured by the achievement of certain benchmarks in earnings and royalty cash flows.

Interest is accrued and capitalised to the loan at a current rate of CPI. The loan has been classified as current as there is no unconditional right to defer for at least 12 months after the reporting period.

In the event that the company does not achieve commercial success from the project as measured by the achievement of certain benchmarks in earnings and royalty cash flows the company will have no obligation to repay and the loan will lapse.

	2020
	\$
Opening loan balance	2,205,842
CPI capitalised interest	48,400
Closing balance	<u>2,254,267</u>

The George Institute for Global Health and Controlled Entities

Notes to the Consolidated Financial Statements

For the year ended 30 June 2020

17 Other liabilities (continued)

(ii) Convertible notes

Ellen Medical Devices Pty Limited entered an agreement with Paul Ramsay Holdings Pty Limited to invest up to \$2,170,000 by way of a non-interest bearing convertible note. The company can draw down under the arrangement in tranches of \$500,000. \$500,000 has been drawn down in the 2019 financial year, with the remaining of \$1,670,000 drawn down in 2020.

The terms of the convertible note include:

- Interest does not accrue and is not payable,
- The instrument is non-recourse and is not redeemable or otherwise payable except in the event of default by the company, and
- Conversion is on the achievement of milestones and a conversion trigger. A conversion trigger is either:
 - The issue of additional equity to external investors (which will not include existing shareholders), in which case the note holder is entitled to convert the face value of the note at a discount of 20%, unless the note holder waives the discount entitlement, or
 - The company and the note holder mutually agree to convert at a price that both parties negotiate in good faith, or as determined by an independent valuer.

In the event that the milestone or conversion trigger is not met the company will have no obligation to repay and the convertible note will lapse.

(iii) Convertible notes

George Health Enterprises Pty Limited issued a convertible note to BUPA with a face value of \$14,500,000 for the 50% acquisition of SmartGenRx (SGRx Note). The fair value of this note was \$7,200,000, and was converted to equity during the year, resulting in an issue of 8,656,968 ordinary

(iv) Convertible notes

George Health Enterprises Pty Limited issued a convertible note to BUPA with a face value of \$6,250,000 for \$5,000,000 of cash received by GHE under the GHE Convertible Note (GHE Note). The fair value of the note was \$5,000,000, and was converted to equity during the year at face value, resulting in an issue of 7,514,729 ordinary shares and a fair value adjustment of \$1,250,000.

(v) Fit-out

The Consolidated Entity on entering into the lease at 1 King Street Newtown received a contribution to the fit-out of \$3,000,000. This was capitalised in furniture and fittings with a corresponding liability. The liability is amortised over the life of the lease. The balance at the end of the reporting period was \$1,925,000.

The George Institute for Global Health and Controlled Entities

Notes to the Consolidated Financial Statements

For the year ended 30 June 2020

17 Other liabilities (continued)

(vi) Convertible Notes

During the year George Health Enterprises Pty Limited issued two 5 year convertible notes totalling \$25,000,000, comprising a \$15,000,000 secured convertible note to Federation and a further \$10,000,000 secured convertible note to BUPA. Funds are to be drawn down in two tranches of 50%, the first issue of which was made during the year.

The terms of the convertible notes are identical and include:

- Either full conversion into shares of GHE or full redemption.
- Conversion at any time, at the holder's option, within 4 years of the issue date (a decision to redeem must be made by the 4th anniversary).
- The price of the conversion has been agreed and fixed at 97.04751 cents per share.

Interest has been accrued on the convertible notes at 6% and discounted to present value, with the difference being allocated to equity (convertible notes reserve).

(vii) Preferred shares

During the year George Medicines Pty Limited issued Series A Preferred Shares to MRCF BTF. Up to \$20,000,000 will be invested by MRCF BTF and will be based on pre-agreed, clear and measurable milestones, provided in tranches. During the year, the first tranche of \$5,000,000 was received by George Medicines Pty Limited.

The preferred shareholder has the right to redeem the funds after 5 years, and is therefore a financial liability to be recognised initially at the amount of the funds received.

The rights of the Series A Preferred Shares include:

- Voting rights
- Preferred dividends
- Redemption
- Liquidation preferences
- Conversion rights
- Anti-dilution protection
- Right of first refusal
- Drag-along rights
- Tag rights
- Information rights
- Pay to play

Preferred shares issued have an underlying derivative financial liability which is measured at fair value and disclosed separately to the preferred share liability. The preferred share liability is recorded at amortised cost and includes accrued interest at an implied interest rate of 26.1%.

The George Institute for Global Health and Controlled Entities

Notes to the Consolidated Financial Statements

For the year ended 30 June 2020

17 Other liabilities (continued)

Accounting Policy for Loans and Convertible Notes

Borrowings are initially recognised at fair value, net of any transaction costs directly attributable to the issue of the instrument. Interest bearing liabilities are subsequently measured at amortised cost using the effective interest rate method, which ensures that any interest expense over the period to repayment is at a constant rate on the balance of the liability.

Convertible notes that are settled by issuing a variable number of equity instruments are accounted for as a financial liability. The debt host component of convertible notes is treated as a borrowing to be accounted for at amortised cost.

Derivative contracts (including those embedded in debt host contracts that are not closely related to the debt agreement) are separately accounted for at fair value with adjustments to profit or loss.

Accounting Policy for Derivative Financial Instruments, Hedge Accounting

The Consolidated Entity uses derivative financial instruments (foreign currency forward contracts) to hedge its foreign currency risks. Such derivative financial instruments are initially recognised at fair value on the date on which a derivative contract is entered into and are subsequently remeasured at fair value. Derivatives are carried as financial assets when the fair value is positive and as financial liabilities when the fair value is negative. The fair values of forward currency contracts are calculated by reference to current forward exchange rates for contracts with similar maturity profiles.

Any gains or losses arising from changes in the fair value of derivatives are taken directly to the profit and loss statement, except for the effective portion of cash flow hedges, which is recognised in other comprehensive income.

For the purposes of hedge accounting, hedges are classified as:

- fair value hedges, when they hedge the exposure to changes in the fair value of a recognised asset or liability; or
- cash flow hedges, when they hedge the exposure to variability in cash flows that is attributable either to a particular risk associated with a recognised asset or liability or to a forecast transaction.

Hedges that meet the strict criteria for hedge accounting are accounted as follows:

- For cash flow hedges, the effective portion of the gain or loss on the hedging instrument is recognised directly in equity, while the ineffective portion is recognised in the profit and loss statement.
- For fair value hedges, the carrying amount of the hedged item is adjusted for gains and losses attributable to the risk being hedged and the derivative is remeasured to fair value. Gains and losses from both are taken to the profit and loss statement.

The George Institute for Global Health and Controlled Entities

Notes to the Consolidated Financial Statements

For the year ended 30 June 2020

17 Other liabilities (continued)

The Consolidated Entity uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

- Level 1: quoted (unadjusted) prices in active markets for identical assets or liabilities.
- Level 2: other techniques for which all inputs that have a significant effect on the recorded fair value are observable, either directly or indirectly.
- Level 3: techniques that use inputs that have a significant effect on the recorded fair value that are not based on observable market data.

All of Consolidated Entity's foreign exchange forward contracts were valued using market comparison technique (Level 2) and there were no transfers between levels during the year. The fair values are based on third party independent valuation. Similar contracts are traded in an active market and the independent valuation reflects the actual transactions in similar instruments.

As at 30 June 2020, the Consolidated Entity holds derivative financial instruments carried at fair value of \$229,789 (2019: \$189,116). No ineffective portion of the hedge was recognized in the profit or loss (2019 Nil). The period in which the cash flows expect to affect the profit or loss is between 1 July 2019 to 30 January 2020.

Judgement and estimates

The repayment of the loan is capped at the amount originally received from the lender. At initial recognition, the loan's fair value on initial recognition is deemed to be equal to the capped amount, which represents the net settlement amount of the loan.

In relation to the convertible notes in (iii) and (iv) above, the convertible note fair values on initial recognition is equal to the amount of cash raised in the draw down transaction and the agreed valuation for SGRx and is deemed to represent the debt host component of the instrument. Until the milestone is achieved, the amount of the draw down will be reflected in the Statement of Financial Position in full. The embedded derivative features that are not closely related to the host component have been assessed as non-genuine or having an immaterial fair value at 30 June 2020.

As the convertible note with Paul Ramsey Holdings Pty Ltd will only ever be paid in shares the note is classified as non-current (refer to (ii) above).

The embedded derivative has been fair valued at year end by an independent valuer, using the monte carlo valuation methodology. The fair value will be reassessed on an annual basis. Interest accrued on the debt component of the preferred share liability has been calculated using the implied interest rate in the external valuation report obtained for the financial year.

Convertible notes issued during the year at (vi) above have interest accrued at the effective interest rate as determined by an external cost of debt report obtained for the financial year.

The George Institute for Global Health and Controlled Entities
Notes to the Consolidated Financial Statements

For the year ended 30 June 2020

18 Leases

(i) Amount recognised in the statement of financial position

The balance sheet shows the following amounts relating to leases:

	2020 \$	1 July 2019 \$
Right-of-use assets		
Property	14,779,988	14,580,628
	<u>14,779,988</u>	<u>14,580,628</u>
Lease liabilities		
Current	2,148,612	2,891,571
Non-current	13,244,554	11,689,057
	<u>15,393,166</u>	<u>14,580,628</u>

Additions of the right-of-use assets during the year ended 30 June 2020 were \$3,099,614.

(ii) Amount recognised in profit or loss

The following amounts relating to leases are recognised in profit or loss:

	2020 \$	2019 \$
Depreciation charge of right-of-use assets		
Property	2,920,665	-
	<u>2,920,665</u>	<u>-</u>
Interest expense (included in finance costs)	933,808	-
AASB117 operating lease expense	-	3,700,916
Expense relating to low-value leases (included in lease rental expense)	1,233,872	-
Expense relating to short-term leases (included in lease rental expense)	396,739	-
Expense relating to variable lease payments (included in lease rental expense)	-	-

The total cash outflow for lease for the year ended 30 June 2020 was \$1,897,679.

The George Institute for Global Health and Controlled Entities

Notes to the Consolidated Financial Statements

For the year ended 30 June 2020

18 Leases (continued)

(iii) The Consolidated Entity's leasing activities and how these are accounted for

The Consolidated Entity leases properties. Rental contracts are typically made for fixed periods of 3 to 5 years, but may have extension options as described in (iv) below, for a period of 2 to 5 years.

Contracts may contain lease components. The Consolidated Entity allocates the consideration in the contract to the lease components based on their relative stand-alone prices.

Assets and liabilities arising from a lease are initially measured on a present value basis. Lease liabilities include the net present value of the following lease payments:

- fixed payments (including in-substance fixed payments), less any lease incentives receivable
- variable lease payment that are based on an index or a rate, initially measured using the index or rate as at the commencement date
- amounts expected to be payable by the Consolidated Entity under residual value guarantees
- the exercise price of a purchase option if the Consolidated Entity is reasonably certain to exercise that option, and
- payments of penalties for terminating the lease, if the lease term reflects the Consolidated Entity exercising that option.

Lease payments to be made under reasonably certain extension options are also included in the measurement of the liability.

The lease payments are discounted using the interest rate implicit in the lease. If that rate cannot be readily determined, which is generally the case for leases in the Consolidated Entity, the lessee's incremental borrowing rate is used, being the rate that the individual lessee would have to pay to borrow the funds necessary to obtain an asset of similar value to the right-of-use asset in a similar economic environment with similar terms, security and conditions.

The Consolidated Entity is exposed to potential future increases in variable lease payments based on an index or rate, which are not included in the lease liability until they take effect. When adjustments to lease payments based on an index or rate take effect, the lease liability is reassessed and adjusted against the right-of-use asset.

Lease payments are allocated between principal and finance cost.

The George Institute for Global Health and Controlled Entities

Notes to the Consolidated Financial Statements

For the year ended 30 June 2020

18 Leases (continued)

Right-of-use assets are measured at cost comprising the following:

- the amount of the initial measurement of lease liability
- any lease payments made at or before the commencement date less any lease incentives received
- any initial direct costs, and
- restoration costs.

Right-of-use assets are generally depreciated over the shorter of the asset's useful life and the lease term on a straight-line basis. If the Consolidated Entity is reasonably certain to exercise a purchase option, the right-of-use asset is depreciated over the underlying asset's useful life.

Payments associated with short-term leases of equipment and all leases of low-value assets are recognised on a straight-line basis as an expense in profit or loss. Short-term leases are leases with a lease term of 12 months or less. Low-value assets comprise small items of office equipment.

Judgements and Estimates

Lease term

The determination of the lease term requires management judgement regarding whether extension options are reasonably certain to be exercised. Whilst each lease is assessed individually, in general, for property leases the next option is considered reasonably certain, however subsequent options are not reasonably certain as management believe these are too far into the future to be reasonably certain.

Incremental borrowing rate

The Consolidated Entity are not able to determine the interest rate implicit in the lease for a large number of lease. Therefore, management have determined the incremental borrowing rate taking into consideration entity and asset specific factors relevant to each lease.

Extension and termination options

Extension and termination options are included in a number of property leases across the Consolidated Entity. The majority of extension and termination options held are exercisable only by the Consolidated Entity and not by the respective lessor.

The lease term is reassessed if an option is actually exercised (or not exercised) or the Consolidated Entity becomes obliged to exercise (or not exercise) it. The assessment of reasonable certainty is only revised if a significant event or a significant change in circumstances occurs, which affects this assessment, and that is within the control of the lessee.

The George Institute for Global Health and Controlled Entities
Notes to the Consolidated Financial Statements

For the year ended 30 June 2020

19 Parent entity disclosures

Set out below is the supplementary information about the parent company.

Statement of Financial Position

	2020	2019
	\$	\$
Results of parent entity		
Profit/(deficit) for the year	10,201,201	(4,759,505)
Other comprehensive income/(loss)	375,998	(286,708)
Total comprehensive income/(loss) for the year	<u>10,577,199</u>	<u>(5,046,213)</u>
Financial position of parent entity at year end		
Current assets	18,127,740	21,914,229
Total assets	<u>66,962,619</u>	<u>58,542,142</u>
Current liabilities	34,219,178	45,206,707
Total liabilities	<u>46,451,882</u>	<u>47,856,610</u>
Total equity of the parent entity comprising of:		
Accumulated surplus	19,465,940	9,264,739
Available-for-sale financial asset reserve	1,096,481	1,428,541
Cash flow hedge reserve	(51,684)	(7,747)
TOTAL EQUITY	<u>20,510,737</u>	<u>10,685,533</u>

The parent entity had no capital commitments as at 30 June 2020 and 30 June 2019.

The George Institute for Global Health and Controlled Entities

Notes to the Consolidated Financial Statements

For the year ended 30 June 2020

20 Related party transactions

	2020	2019
	\$	\$
a) Key management personnel		
Total compensation*	4,389,596	2,980,028

* includes the expense related to the granting of the Founders Equity Plan.

b) Subsidiaries

The consolidated financial statements incorporate the assets, liabilities and results of the following subsidiaries in accordance with the accounting policy described in Notes 1(a).

Company	Principal place of business and incorporation	Ownership interest	
		2020	2019
		%	%
George Institute Ventures Pty Limited	Australia	100	100
The George Foundation for Global Health Limited	Australia	100	100
George Institute for Global Health	India	100	100
The George Institute for Global Health (UK)	United Kingdom	100	100
George Institute for Global Health	India	100	100
George Health Enterprises Pty Limited	Australia	82.2	100

The below subsidiaries are owned by George Health Enterprises Pty Limited

George Clinical Pty Ltd	Australia	100	100
George Partners Limited	United Kingdom	100	100
Academic Alliance for Clinical Trials LLP	United States of America	100	100
Beijing George Medical Research Co. Ltd	China	100	100
George Health Technologies Pty Ltd	Australia	100	100
George Health Enterprises UK Limited	United Kingdom	100	100
George Medicines Pty Limited	Australia	100	100
George (Beijing) Clinical Research Co. Ltd	China	100	100
George Clinical India Private Ltd	India	100	100
George Clinical Asia Pacific Limited	Hong Kong	100	100
George Clinical (UK) Limited	United Kingdom	100	100
George Clinical Inc.	United States of America	100	100
George Clinical Singapore Pte. Ltd	Singapore	100	100
George Clinical Netherlands BV	Netherlands	100	100
SmartGenRx Pty Ltd	Australia	100	100
Ellen Medical Devices Pty Ltd	Australia	55	55

The George Institute for Global Health and Controlled Entities
Notes to the Consolidated Financial Statements

For the year ended 30 June 2020

20 Related party transactions (continued)

	2020	2019
	\$	\$
c) Loans to related parties		
George Clinical Pty Ltd	1,040,155	2,888,852
George Clinical Asia Pacific Limited	679,945	752,784
George Health Enterprises Pty Ltd	30,596	3,633
George Health Technologies Pty Ltd	17,384	10,427
George Medicines Pty Ltd	199,488	134,120
George Institute Ventures Pty Ltd	5,118	1
George Foundation Trust	-	1,000
Ellen Medical Pty Ltd	4,528	-
d) Loans from related parties		
George Institute for Global Health (India)	(384,541)	(379,577)
Academic Alliance for Clinical Trials LLP	-	(3,316,265)
Ellen Medical Pty Ltd	-	(13,685)
George Partners Limited	(187,687)	(193,219)
George Foundation Trust	(14,436)	-

The above loans eliminate on consolidation.

The George Institute for Global Health and Controlled Entities

Notes to the Consolidated Financial Statements

For the year ended 30 June 2020

21 Share based payments

Share Appreciation Rights (SAR)

A small number of executives in the commercial subsidiaries of The George Institute for Global Health Limited, receive remuneration in the form of granted share appreciation rights (SAR). Each SAR provided a participant with a potential entitlement to a LTI outcome in the form of shares or, if the Board determines, in cash payments(s) of equivalent value, plus a potential entitlement to notional “dividends”.

The estimation of the fair value of share based payment awards such as SARs requires judgement with respect to the appropriate valuation methodology. The choice of valuation methodology is determined by the structure of the awards, particularly the vesting conditions.

A description of the general terms and conditions of the SAR arrangements that were granted during the period or granted in prior years and not lapsed, covering vesting requirements, grant date and valuation methodologies used for the award etc. is shown in table below:

LTI Plan	Award Type	Vesting/Performance Condition	Grant Date(s)	Exercise Date	Average Exercise Price	Valuation Method	Expected Life
George Health Enterprises Pty Ltd (GHE)	Share Appreciation Rights ('SARs')	Time Based Service Condition (non-market)	13 April 2018 1 May 2018	31 August 2021	\$0.56	Binomial Tree	1.2 years
GHE Subsidiary George Medicines Pty Ltd (GM)	Share Appreciation Rights ('SARs')	Time Based Service Condition (non-market)	26 March 2018	31 August 2021	\$1	Binomial Tree	1.2 years
GHE Subsidiary George Health Technologies Pty Ltd (GHT)	Share Appreciation Rights ('SARs')	Time Based Service Condition (non-market)	13 April 2018 1 May 2018	31 August 2021	\$1	Binomial Tree	1.2 years
GHE Subsidiary George Clinical Pty Ltd (GC)	Share Appreciation Rights ('SARs')	1. Equity Value Hurdle of GC (market); 2. Time Based Service Condition (non-market)	20 September 2017	31 August 2021	\$0.57	Monte Carlo	1.1 years

The George Institute for Global Health and Controlled Entities

Notes to the Consolidated Financial Statements

For the year ended 30 June 2020

21 Share based payments (continued)

Total number of SARs granted in the consolidated entity during the period was nil (2019:1) with a valuation of \$Nil (2019: \$250,000). No SARs were exercised during the period ending 30 June 2020 in the consolidated entity.

George Health Enterprises Pty Ltd (GHE) updated the number of SARS that are to be awarded to each plan participant with no impact on the valuation of the total SARS granted, therefore total SARS granted at 30 June 2020 is 6,997,000. As a result of this, the weighted average exercise price of the SARS as of 30 June 2020 has reduced to \$0.56 (2019: \$124.2million or \$42.0million).

GHE Subsidiary George Medicines Pty Ltd (GM) updated the number of SARS that are to be awarded to each plan participant with no impact on the valuation of the total SARS granted, therefore total SARS granted at 30 June 2020 is 650,000. As a result of this, the weighted average exercise price of the SARS as of 30 June 2020 has reduced to \$1 (2019: \$35.8).

All SARs within George Health Technologies Pty Ltd (GHT) were forfeited during the period ending 30 June 2020. The weighted average exercise price of the SARs in George Health Technologies Pty Ltd (GHT) as of 30 June 2020 is \$nil (2019: \$9.9million).

There was a change in conditions during 2020 on the George Clinical Pty Ltd (GC) arrangements (see below table). During the year the third performance condition on the George Clinical Pty Ltd (GC) SARs in relation to an annual contribution being paid to the George Institute for Global Health Ltd was removed. George Clinical Pty Ltd (GC) also updated the number of SARS that are to be awarded to each plan participant with no impact on the valuation of the total SARS granted, therefore total SARS granted at 30 June 2020 is 11,029,250. As a result of this, the weighted average exercise price of the SARS as of 30 June 2020 has reduced to \$0.57 (2019: \$43.04million).

	2020	2019
LTI Plan	GHE Subsidiary George Clinical Pty Ltd (GC)	GHE Subsidiary George Clinical Pty Ltd (GC)
Award Type	Share Appreciation Right ('SARs')	Share Appreciation Right ('SARs')
Vesting/Performance Condition	1. Equity value hurdle of GC (market); 2. Time based service condition (non-market)	1. Equity value hurdle of GS (market); 2. Annual contribution to the George institute for Global Health Ltd (non-market); 3. Time based service condition (non-market)
Grant Date	20 September 2017	20 September 2017
Exercise Date	31 August 2021	31 August 2021
Valuation Method	Monte Carlo	Binomial tree
Expected Life	1.1 years	2.1 years

The George Institute for Global Health and Controlled Entities

Notes to the Consolidated Financial Statements

For the year ended 30 June 2020

21 Share based payments (continued)

The share based payment expense of the SAR transaction were determined by the fair value at the date when the grants were made using an appropriate valuation model as outlined above. The share based payment expense for the year from SARs was \$1,949,303 (2019: \$2,366,822).

Performance Options

LTI Plan	GHE Subsidiary - Ellen Medical Devices (EMD)
Award Type	Performance Options
Vesting/Performance Condition	Time Based Service Condition (non-market) 1. 40% of issued options vest immediately 2. 54% of the issued options vest on a monthly basis over a 36 month period after the date of issue 3. The remaining 6% of the issued options vest at the end of the 36 month period after the date of issue.
Grant Date	19 November 2019
Exercise Date	19 November 2024
Average Exercise Price	Binomial Tree
Valuation Method	\$8.75
Expected Life	4.5 years

During the year Ellen Medical Devices (EMD) granted 10,680 (2019: Nil) performance options with a valuation of \$191,791. The share based payment expense for the year from performance options was \$124,108 (2019: \$Nil).

Founders Equity Plan

The founders of George Health Enterprises Pty Ltd, through George Institute Ventures Pty Ltd were granted Founder Notional Shares (FNS) in George Institute Ventures Pty Ltd. Each notional share represents an entitlement to receive one ordinary share in George Institute Ventures Pty Ltd, or cash equivalent. The notional shares equate to 6% interest each in George Institute Ventures Pty Ltd.

The estimation of the fair value of the FNS's requires judgement with respect to the appropriate valuation methodology. The choice of valuation methodology is determined by the structure of the awards, particularly the vesting conditions.

The George Institute for Global Health and Controlled Entities

Notes to the Consolidated Financial Statements

For the year ended 30 June 2020

21 Share based payments (continued)

A description of the general terms and conditions of the FNS arrangement that was granted during the period, covering vesting requirements, grant date and valuation methodologies used for the award etc. is shown in table below:

LTI Plan	Award Type	Vesting/Performance Condition	Grant Date(s)	Exercise Date	Average Exercise Price	Valuation Method	Expected Life
George Institute Ventures Pty Ltd (GIV)	Founders Equity Plan	Time Based Service Condition (non-market)	24-Jan-19	30-Jun-21	\$100m	Binomial Tree	1 year

The share based payment expense for the year from the founders equity plan options was \$2,854,980 (2019: \$1,427,490).

Judgements and Estimates Relevant for SARs and FNS

Allocation

The allocation is the percentage of the respective company value in excess of the exercise price, where applicable, that the SAR and FNS holder will be entitled to, if the SARs and FNS vest.

Volatility

The volatility assumption is representative of the level of uncertainty expected in the movements of the respective Company's valuation over the life of the award.

Expected life

For reasons including non-transferability, risk aversion, taxation and wealth diversification, holders of such awards often exercise their entitlements differently to how they might be expected to, ignoring these factors. AASB 2 requires the consideration of these factors, for instance by using an expected life for awards which is less than the contracted life.

The SARs vest at the earlier of a liquidity event, change of control event or the end of the performance period. The commercial subsidiaries have determined an estimated vesting date following the end of the performance period. Once vested the SARs also remain in force indefinitely and do not lapse.

The FNS vest if the value of The George Institute for Global Health's stake in the George Institute Ventures Pty Limited is at least equal to AU\$100m at the end of the vesting period, or if George Institute Ventures Pty Ltd and its consolidated entities has made a contribution of at least AU\$100m to The George Institute for Global Health.

The George Institute for Global Health and Controlled Entities

Notes to the Consolidated Financial Statements

For the year ended 30 June 2020

21 Share based payments (continued)

SARs and FNS will have the highest value when exercised immediately upon vesting, as the holder becomes entitled to receive dividends upon exercise. Therefore, we assume that the SARs will be exercised at the first opportunity.

Risk Free interest rate

The risk-free interest rate is the rate of return that would be expected on a riskless investment with term to maturity equal to the expected life of the award. The risk-free interest rate derived from the implied zero coupon yield from Australian government bonds. The risk-free interest rate is expressed as a continually compoundable rate.

Dividends

George Health Enterprises Pty Ltd and its subsidiaries do not expect to pay dividends over the life of the SARs and FNS. Special dividends are payable to SAR holders at the end of the performance period, provided there has been no liquidity event or change of control and none is envisaged within the 24 months following the end of the performance period. In this circumstances, an annual dividend is payable to fully vested SARs holders based on the company's dividend policy. FNS holders are entitled to dividend equivalent amounts.

Impact of dilution

The consolidated entity expects the SARs and FNS to be settled with newly issued shares. As such, the dilution impact of the SARs and FNS awarded has been determined to be a materially impacted factor in the calculation of the value of the awards. Accordingly, the fair value of the SARs and FNS are adjusted for potential dilution.

The George Institute for Global Health and Controlled Entities
Notes to the Consolidated Financial Statements

For the year ended 30 June 2020

22 Cash flow information

	Consolidated	
	2020	2019
	\$	\$
a. Reconciliation of Cash		
Cash at Bank	30,268,655	24,070,237
Cash on hand	3,430	3,526
	30,272,085	24,073,763
b. Reconciliation of Net Cash Generated by Operating Activities with (Loss) / Profit after Income Tax		
(Loss) / Profit after income tax	(23,911,789)	(7,079,647)
Non cash flow:		
Depreciation and amortisation expense	4,987,355	1,985,288
Non-cash employee benefits expense - share based payments	4,928,391	3,794,312
(Gain) on joint venture	-	(5,986,895)
Share of loss of jointly controlled entity	-	237,063
Net exchange differences	-	4,300
Loss on disposal	-	53,850
FV on derivative	1,161,399	-
Interest	1,854,822	-
Impairment	5,112,000	-
Adjustment on revenue transition (Refer to Note 1)	7,898,315	-
Other	(780,462)	-
Changes in assets and liabilities;		
Decrease/(increase) in trade and other receivables	(3,796,062)	6,253,172
Decrease/(increase) in other assets and prepayments	6,648	(9,301,759)
(Decrease)/increase in trade and other payables	844,720	(185,010)
(Increase) in accrued income	(3,636,693)	-
(Decrease) in provisions	(688,439)	(71,927)
Increase in deferred income	1,812,506	2,572,874
(Decrease) in other liabilities	-	(321,000)
(Increase) in future income tax benefit	(8,883,181)	-
Net Cash (used in) / generated from operating activities	(13,090,470)	(8,045,379)

The George Institute for Global Health and Controlled Entities
Notes to the Consolidated Financial Statements

For the year ended 30 June 2020

23 Capital and leasing commitments

	Consolidated	
	2020	2019
	\$	\$
Operating lease commitments		
<i>Non-cancellable operating leases contracted for but not capitalised in the financial statements</i>		
<i>Payable - minimum lease payments</i>		
Less than one year	-	2,970,624
Between one and five years	-	8,237,770
More than five years	-	146,721
Total Operating lease commitments	-	11,355,115

Prior year

The operating lease commitments include contracted amounts for various offices and plant and equipment under non-cancellable operating leases expiring within one to five years. The leases have various escalation clauses. On renewal, the terms of the leases are renegotiated.

Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are charged as expenses on a straight-line basis over the lease term. Lease incentives under operating leases are recognised as a liability and amortised on a straight-line basis over the life of the lease term.

Current year

Operating leases are leases that are short-term less than 1 year, or of a low value.

Capital Commitments

-	-
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Capital commitments are obligations entered into prior to year-end that have not been spent, which relate to items that will be recognised in the balance sheet.

The George Institute for Global Health and Controlled Entities

Notes to the Consolidated Financial Statements

For the year ended 30 June 2020

24 Contingent liabilities

George Clinical India Pty Ltd received notice that the tax office has disallowed the claim for GST receivable. The company is in the process of appealing, and have been advised that the appeal will probably succeed. The potential repayment of GST refund would be no more than AU\$500,000. There are no other contingent assets or contingent liabilities at 30 June 2020 (30 June 2019: \$Nil).

25 Events after the reporting period

No matter or circumstance has arisen since 30 June 2020 that has significantly affected, or may significantly affect the consolidated entity's operations, the results of those operations, or the Company's state of affairs in future financial years.

26 Additional company information

The registered office of the George Institute for Global Health Limited and its principal place of business is:

Registered office:

Level 5, 1 King Street, Sydney, NSW 2042 Australia

Principal place of business:

Level 5, 1 King Street, Sydney, NSW 2042 Australia

The George Institute for Global Health and Controlled Entities Directors' Declaration

For the year ended 30 June 2020

In the Directors opinion:

1. The financial statements and notes, as set out on pages 3 to 68, are in accordance with the Corporations Act 2001, and the Australian Charities and Not-for-profits Commission Act 2012, including:

a) complying with Australian Accounting Standards - Reduced Disclosure Requirements;

b) giving a true and fair view of the consolidated entity's financial position as at 30 June 2020 and of the performance for the year ended on that date.

2. There are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Board of Directors.

On behalf of the directors

David Hugh Armstrong (Chair - effective 1 October 2019)
Director

Sydney



Date 28 August 2020

Stephen William MacMahon AO
Director

Sydney

Date



28 August 2020

INDEPENDENT AUDITOR'S REPORT

To the members of The George Institute for Global Health

Report on the Audit of the Financial Report

Opinion

We have audited the financial report of The George Institute for Global Health (the registered entity) and its subsidiaries (the Group), which comprises the consolidated statement of financial position as at 30 June 2020, the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the financial report, including a summary of significant accounting policies, and the responsible entities' declaration.

In our opinion the accompanying financial report of The George Institute for Global Health, is in accordance with Division 60 of the *Australian Charities and Not-for-profits Commission Act 2012*, including:

- (i) Giving a true and fair view of the Group's financial position as at 30 June 2020 and of its financial performance for the year then ended; and
- (ii) Complying with Australian Accounting Standards and Division 60 of the *Australian Charities and Not-for-profits Commission Regulation 2013*.

Basis for opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the Financial Report* section of our report. We are independent of the Group in accordance with the auditor independence requirements of the *Australian Charities and Not-for-profits Commission Act 2012* (ACNC Act) and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other information

Those charged with governance are responsible for the other information. The other information obtained at the date of this auditor's report is information included in the The George Institute for Global Health's annual report, but does not include the financial report and our auditor's report thereon.

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Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of responsible entities for the Financial Report

The responsible entities of the registered entity are responsible for the preparation and fair presentation of the financial report in accordance with Australian Accounting Standards - Reduced Disclosure Requirements and the ACNC Act, and for such internal control as the responsible entities determine is necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error.

In preparing the financial report, responsible entities are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the responsible entities either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the registered entity's financial reporting process.

Auditor's responsibilities for the audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website (<http://www.auasb.gov.au/Home.aspx>) at:

http://www.auasb.gov.au/auditors_responsibilities/ar3.pdf

This description forms part of our auditor's report.

BDO Audit Pty Ltd

BDO


Leah Russell
Director

Sydney, 28 August 2020